OA 87-E-6

1987
Economic Censuses of Outlying Areas

OA87-E-6

Guam

Construction Industries
Manufactures
Wholesale Trade
Retail Trade
Service Industries

U.S. Department of Commerce
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Special tribute is paid to the hundreds of business operators who furnished the information requested. Only through their cooperation was it possible to collect and publish the data in this report.

If there are any questions concerning the statistics in this report call:
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Issued June 1989

U.S. Department of Commerce
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Publication Program ..... Inside back cover

INTRODUCTION

THE ECONOMIC CENSUSES

Censuses of manufacturers, retail trade, wholesale trade, and service industries were conducted in Guam for 1958, 1963, 1967, 1972, 1977, 1982, and 1987. A census of construction industries was also undertaken for 1972, 1977, 1982, and 1987. The Government of Guam has taken an active part in the censuses by conducting the field enumeration under contract with the Census Bureau.

USES OF THE CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the economy and provide essential information for government, business, industry, and the general public. The censuses furnish an important part of the framework for such composite measures as territorial accounts. In forecasting and planning, data are especially useful in analyzing the Island's product in terms of the transactions that determine its size and composition. The economic censuses also provide weights and benchmarks for indexes of industrial production, productivity, and price, all of which are essential, for understanding current economic development.

Local governments use census data to assess business activities within their jurisdiction. The private sector uses the data to forecast general economic conditions; analyze sales performance; lay out sales territories; allocate funds for advertising; decide locations for new plants, warehouses, or stores; and measure potential markets in terms of size, geographic areas, kinds of business, and kinds of products made or sold.

Census reports are available for sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. All 1987 data are available on microfiche from the Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233.

AUTHORITY AND SCOPE

The economic censuses are required by law under title 13 of the United States Code, sections 131, 191, and 224, which directs that they be taken at 5-year intervals for the years ending in 2 and 7. The 1987 Economic Censuses of Guam cover manufactures, construction industries, retail trade, wholesale trade, and service industries.

KINDS OF BUSINESS AND AREAS COVERED

The 1987 Economic Censuses of Guam cover establishments described in the following kind-of-business (KB) groups defined in the 1987 Standard Industrial Classification (SIC) Manual[1].

KB group	SIC codes
Construction	15 through 17, and 6552
Manufacturing	20 through 39
Wholesale Trade	50 and 51
Retail Trade	52 through 59
Services	472, 70 through 79, except 702 and 704; and 8072, 8111, 84, 871, 8731, 8732, 8734 and 874.

This report presents data for Guam as a whole and for its election districts.

ENUMERATION

The 1987 Economic Censuses of Guam were conducted entirely by personal enumeration. Enumerators canvassed the entire Island and obtained reports on all known businesses existing in 1987. They collected basic information on kind of business, location, volume of sales, and receipts; payroll; and number of employees. They also collected more detailed information on the hotel industry.

Appendix A gives a more detailed explanation of census coverage and methodology. Appendix B presents facsimiles of the report forms used.

DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind of business is not considered a disclosure so this information may be released even though other information is withheld.

DOLLAR VALUES

All dollar values presented are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and

[1]**Standard Industrial Classification Manual: 1987.** For sale by Superintendent of Documents, U.S. Government Printing Office. Washington, D.C. 20402. Stock No. 041-0 1-00314-2.

1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

RELIABILITY OF DATA

All data compiled in this report originated from a complete enumeration and, therefore, are not subject to sampling variability. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; inability or unwillingness on the part of respondents to provide correct information; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measures of these effects have been obtained, except estimation for missing or misreported data; however, precautionary steps were taken in all phases of data collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Economic Censuses of Guam may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost reimbursable basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Agriculture Division, Bureau of the Census, Washington, DC 20233.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

-	Represents zero.
(D)	Withheld to avoid disclosing data for individual companies.
(NA)	Not available.
do	Ditto or same as above.

ELECTION DISTRICTS OF GUAM

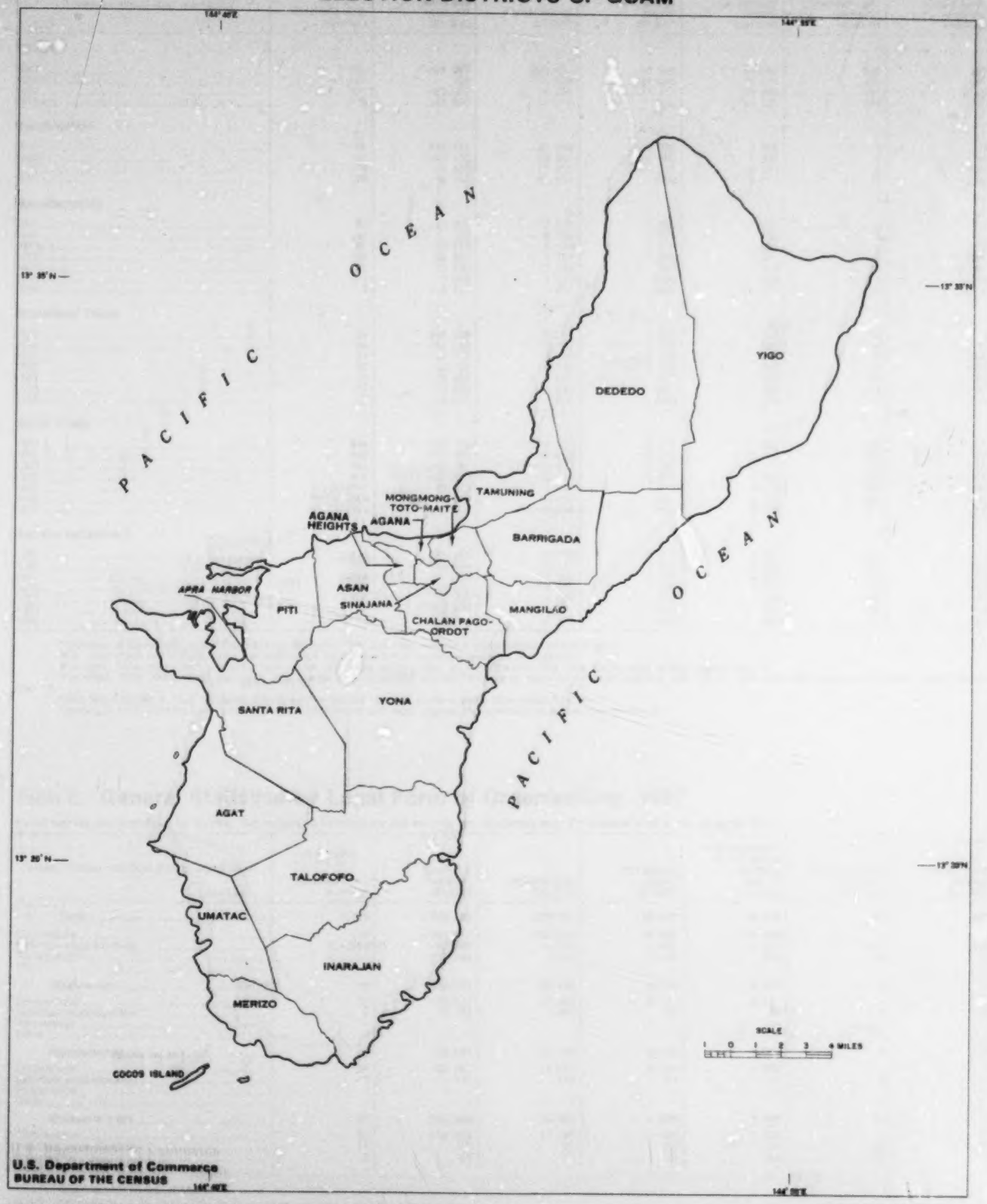

Table 1. General Statistics: 1987 and Earlier Census Years

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Industry division and year[1]	Establishments (number)	Sales and receipts[2] ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for selected period[3] (number)	Proprietors and partners[4] (number)	Unpaid family workers[5] (number)
TOTAL							
1987	1 490	1 509 589	220 934	50 547	18 582	546	371
1982	1 377	(D)	115 606	27 995	11 871	559	507
1977	900	606 202	74 256	17 414	10 405	381	(NA)
1972	710	340 396	54 295	(NA)	11 128	393	(NA)
Construction							
1987	79	126 771	35 448	8 328	2 705	7	1
1982	81	60 186	16 331	3 950	1 383	9	14
1977	74	85 467	19 965	4 537	2 533	9	(NA)
1972	70	50 154	16 510	(NA)	2 974	35	(NA)
Manufacturing							
1987	38	80 901	17 470	3 795	1 320	3	1
1982	22	(D)	8 376	2 034	638	4	-
1977	20	172 617	6 131	1 477	686	3	(NA)
1972	29	62 635	6 751	1 565	1 201	6	(NA)
1967	23	13 460	3 159	731	816	16	(NA)
1963	12	5 035	1 172	(NA)	358	3	(NA)
1958	9	2 797	517	(NA)	176	3	(NA)
Wholesale Trade							
1987	94	244 650	18 507	4 593	1 392	10	6
1982	89	164 885	12 752	3 179	981	13	12
1977	51	77 775	5 180	1 185	546	10	(NA)
1972	60	60 737	5 742	1 323	945	12	(NA)
1967	38	25 428	1 920	447	428	22	(NA)
1963	33	13 850	1 246	(NA)	382	15	(NA)
1958	20	8 941	972	(NA)	245	8	(NA)
Retail Trade							
1987	804	786 169	78 733	18 314	7 344	329	273
1982	802	412 882	46 618	11 311	5 400	349	401
1977	531	215 201	25 630	6 067	4 070	254	(NA)
1972	416	137 573	16 768	3 877	3 867	259	(NA)
1967	387	62 978	7 983	1 743	2 643	266	(NA)
1963	310	42 609	4 869	(NA)	1 773	308	(NA)
1958	341	33 303	4 706	(NA)	1 955	265	(NA)
Service Industries[6]							
1987	475	271 098	70 776	15 517	5 821	197	90
1982	403	118 934	31 527	7 521	3 469	184	80
1977	224	55 142	17 350	4 149	2 570	105	(NA)
1972	135	29 297	8 525	1 699	2 141	81	(NA)
1967	105	5 798	1 552	373	516	97	(NA)
1963	88	2 401	675	(NA)	301	86	(NA)
1958	87	2 761	559	(NA)	294	65	(NA)

[1]Revisions of Standard Industrial Classification Manual in 1972 and 1987 resulted in some industry reclassification.
[2]For construction and manufacturing, see appendix A for explanation of terms and problems of duplication.
[3]For 1967, 1972, 1977, 1982, and 1987, data are for pay period including Mar. 12; for 1958 and 1963, data are for week ending nearest Nov.15.
[4]For 1967, 1972, 1977, 1982, and 1987, data include only those who worked 15 hours or more during week including Mar. 12; for 1958 and 1963, data are for week ending nearest Nov. 15.
[5]Data first collected in 1982. Includes only those who worked 15 hours or more during week including Mar. 12.
[6]Starting in 1977, includes travel agencies; dental laboratories; and legal, engineering, architectural, and surveying services.

Table 2. General Statistics by Legal Form of Organization: 1987

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Industry division and legal form of organization	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including Mar. 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
Total	**1 490**	**1 509 589**	**220 934**	**50 547**	**18 582**	**546**	**371**
Corporations	922	1 315 057	204 387	46 209	16 905	-	-
Individual proprietorships	518	63 289	9 016	1 992	1 071	486	362
Partnerships	50	131 243	7 531	2 346	606	60	9
Other	-	-	-	-	-	-	-
Construction	**79**	**126 771**	**35 448**	**8 328**	**2 705**	**7**	**1**
Corporations	70	123 977	34 587	8 233	2 641	-	-
Individual proprietorships	9	2 794	861	95	64	7	1
Partnerships	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-
Manufacturing	**38**	**80 901**	**17 470**	**3 795**	**1 320**	**3**	**1**
Corporations	35	80 260	17 257	3 721	1 302	-	-
Individual proprietorships	3	641	213	74	18	3	1
Partnerships	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-
Wholesale trade	**94**	**244 650**	**18 507**	**4 593**	**1 392**	**10**	**6**
Corporations	81	234 220	17 766	4 439	1 326	-	-
Individual proprietorships	11	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	2	(D)	(D)	(D)	(D)	(D)	(D)
Other	-	-	-	-	-	-	-

See footnotes at end of table.

Table 2. General Statistics by Legal Form of Organization: 1987—Con.

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Industry division and legal form of organization	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including Mar. 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
Retail trade	**804**	**786 169**	**78 733**	**18 314**	**7 344**	**329**	**273**
Corporations	458	620 373	67 861	15 309	6 258	-	-
Individual proprietorships	313	40 392	3 921	957	565	293	267
Partnerships	33	125 404	6 951	2 048	521	36	6
Other	-	-	-	-	-	-	-
Service industries	**475**	**271 098**	**70 776**	**15 517**	**5 821**	**197**	**90**
Corporations	278	256 227	66 916	14 507	5 378	-	-
Individual proprietorships	182	(D)	(D)	(D)	(D)	(D)	(D)
Partnerships	15	(D)	(D)	(D)	(D)	(D)	(D)
Other	-	-	-	-	-	-	-

[1]For construction and manufacturing, see appendix A for explanation of terms and problems of duplication.
[2]Includes only those who worked 15 hours or more during week including Mar. 12.

Table 3. General Statistics by Sales and Receipts Size: 1987

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Industry division and sales or receipts size	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including Mar. 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
Total	**1 490**	**1 509 589**	**220 934**	**50 547**	**18 582**	**548**	**371**
Less than $5,000	45	107	4	-	-	43	19
$5,000 to $9,999	48	328	46	11	14	42	34
$10,000 to $24,999	111	1 878	297	63	63	90	65
$25,000 to $49,999	142	5 185	1 150	261	191	91	61
$50,000 to $99,999	251	18 436	4 587	903	521	115	106
$100,000 to $249,999	302	47 971	11 448	2 571	1 311	109	52
$250,000 to $499,999	187	66 759	15 072	3 758	1 642	34	18
$500,000 to $999,999	147	101 691	23 927	5 552	2 348	14	10
$1,000,000 or more	257	1 267 234	164 403	37 428	12 492	8	6
Construction	**79**	**126 771**	**35 448**	**8 328**	**2 705**	**7**	**1**
Less than $5,000	1	(D)	(D)	-	-	(D)	(D)
$5,000 to $9,999	-	-	-	-	-	-	-
$10,000 to $24,999	-	-	-	-	-	-	-
$25,000 to $49,999	3	(D)	(D)	(D)	(D)	(D)	(D)
$50,000 to $99,999	5	(D)	(D)	(D)	(D)	(D)	(D)
$100,000 to $249,999	14	2 226	978	254	131	(D)	(D)
$250,000 to $499,999	11	4 027	1 136	259	131	(D)	(D)
$500,000 to $999,999	15	9 899	3 605	791	352	1	-
$1,000,000 or more	30	110 105	29 531	6 999	2 078	1	-
Manufacturing	**38**	**80 901**	**17 479**	**3 795**	**1 320**	**3**	**1**
Less than $5,000	-	-	-	-	-	-	-
$5,000 to $9,999	-	-	-	-	-	-	-
$10,000 to $24,999	-	-	-	-	-	-	-
$25,000 to $49,999	2	(D)	(D)	(D)	(D)	(D)	(D)
$50,000 to $99,999	6	(D)	(D)	(D)	(D)	(D)	(D)
$100,000 to $249,999	5	971	349	69	43	(D)	(D)
$250,000 to $499,999	9	3 359	1 130	282	100	1	-
$500,000 to $999,999	6	3 696	802	208	80	-	-
$1,000,000 or more	10	72 366	15 050	3 202	1 085	-	-
Wholesale trade	**94**	**244 650**	**18 507**	**4 593**	**1 382**	**10**	**6**
Less than $5,000	-	-	-	-	-	-	-
$5,000 to $9,999	-	-	-	-	-	-	-
$10,000 to $24,999	-	-	-	-	-	-	-
$25,000 to $49,999	2	(D)	(D)	(D)	(D)	(D)	(D)
$50,000 to $99,999	3	(D)	(D)	(D)	(D)	(D)	(D)
$100,000 to $249,999	13	2 509	417	100	35	4	-
$250,000 to $499,999	17	6 289	1 316	372	180	(D)	(D)
$500,000 to $999,999	18	12 755	2 377	491	368	2	3
$1,000,000 or more	41	222 803	14 305	3 596	795	-	-
Retail trade	**804**	**786 169**	**78 733**	**18 314**	**7 344**	**329**	**273**
Less than $5,000	27	61	1	-	-	26	11
$5,000 to $9,999	29	206	17	4	5	29	30
$10,000 to $24,999	84	1 071	140	30	31	50	47
$25,000 to $49,999	91	2 988	472	106	93	58	46
$50,000 to $99,999	146	10 626	2 061	414	365	69	74
$100,000 to $249,999	162	25 342	4 526	1 029	639	58	40
$250,000 to $499,999	100	35 887	5 868	1 284	662	21	12
$500,000 to $999,999	71	49 700	8 259	1 936	971	11	7
$1,000,000 or more	124	660 088	57 592	13 511	4 678	7	6
Service industries	**475**	**271 098**	**70 776**	**15 517**	**5 821**	**197**	**90**
Less than $5,000	17	(D)	(D)	-	-	(D)	(D)
$5,000 to $9,999	19	122	29	7	9	13	4
$10,000 to $24,999	47	807	157	33	32	40	15
$25,000 to $49,999	54	(D)	(D)	(D)	(D)	(D)	(D)
$50,000 to $99,999	91	(D)	(D)	(D)	(D)	(D)	(D)
$100,000 to $249,999	108	16 923	5 181	1 119	463	44	11
$250,000 to $499,999	50	17 197	5 822	1 551	569	8	3
$500,000 to $999,999	37	25 639	8 884	2 126	577	-	-
$1,000,000 or more	52	201 872	47 925	10 120	3 856	-	-

[1]For construction and manufacturing, see appendix A for explanation of terms and problems of duplication.
[2]Includes only those who worked 15 hours or more during week including Mar. 12.

Table 4. General Statistics by Employment Size: 1987

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

Industry division and employment size[1]	Establishments (number)	Sales and receipts[2] ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including Mar. 12 (number)	Proprietors and partners[3] (number)	Unpaid family workers[3] (number)
Total	**1 490**	**1 509 589**	**220 934**	**50 547**	**18 582**	**545**	**371**
With no paid employees	262	10 842	-	-	-	242	218
With paid employees	1 228	1 498 747	220 934	50 547	18 582	304	153
No employees	89	25 867	5 580	-	-	19	8
1 to 4 employees	583	112 211	16 747	3 834	1 508	239	127
5 to 9 employees	196	127 715	15 098	3 376	1 323	32	15
10 to 19 employees	177	202 719	31 109	7 251	2 390	13	3
20 to 49 employees	127	376 228	47 704	11 063	3 820	1	-
50 employees or more	76	654 187	104 696	25 223	9 541	-	-
Construction	**79**	**126 771**	**35 448**	**8 328**	**2 705**	**7**	**1**
With no paid employees	-	-	-	-	-	-	-
With paid employees	79	126 771	35 448	8 328	2 705	7	1
No employees	5	754	384	-	-	2	-
1 to 4 employees	16	5 454	977	180	50	3	-
5 to 9 employees	8	7 967	729	165	64	-	-
10 to 19 employees	21	20 333	4 305	892	303	2	1
20 to 49 employees	14	17 694	5 877	1 550	399	-	-
50 employees or more	15	74 569	23 176	5 541	1 889	-	-
Manufacturing	**38**	**80 901**	**17 470**	**3 795**	**1 320**	**3**	**1**
With no paid employees	-	-	-	-	-	-	-
With paid employees	38	80 901	17 470	3 795	1 320	3	1
No employees	2	(D)	(D)	-	-	(D)	(D)
1 to 4 employees	9	(D)	(D)	(D)	(D)	(D)	(D)
5 to 9 employees	6	2 120	577	111	44	1	-
10 to 19 employees	10	5 031	1 390	384	137	1	-
20 to 49 employees	5	4 493	1 327	282	119	-	-
50 employees or more	6	(D)	(D)	(D)	(D)	(D)	(D)
Wholesale trade	**94**	**244 650**	**18 507**	**4 593**	**1 392**	**10**	**6**
With no paid employees	-	-	-	-	-	-	-
With paid employees	94	244 650	18 507	4 593	1 392	10	6
No employees	3	1 599	78	-	-	-	-
1 to 4 employees	32	(D)	(D)	(D)	(D)	(D)	(D)
5 to 9 employees	18	28 326	1 997	449	112	1	-
10 to 19 employees	25	57 190	5 209	1 272	338	1	2
20 to 49 employees	13	75 429	4 988	1 260	404	-	-
50 employees or more	5	(D)	(D)	(D)	(D)	(D)	(D)
Retail trade	**804**	**786 189**	**78 733**	**18 314**	**7 344**	**329**	**273**
With no paid employees	172	7 991	-	-	-	164	177
With paid employees	632	778 178	78 733	18 314	7 344	165	96
No employees	45	7 633	894	-	-	12	6
1 to 4 employees	322	65 652	7 532	1 746	827	129	80
5 to 9 employees	101	68 631	8 825	1 561	674	18	10
10 to 19 employees	73	81 973	9 789	2 183	959	5	-
20 to 49 employees	61	233 547	21 915	4 968	1 885	1	-
50 employees or more	30	320 742	31 778	7 856	2 999	-	-
Service industries	**475**	**271 096**	**70 776**	**15 517**	**5 821**	**197**	**90**
With no paid employees	90	2 851	-	-	-	78	41
With paid employees	385	268 247	70 776	15 517	5 821	119	49
No employees	14	(D)	(D)	-	-	(D)	(D)
1 to 4 employees	204	(D)	(D)	(D)	(D)	(D)	(D)
5 to 9 employees	65	20 671	4 970	1 090	429	12	5
10 to 19 employees	48	38 192	10 416	2 520	653	4	-
20 to 49 employees	34	45 065	13 597	3 003	1 013	-	-
50 employees or more	20	(D)	(D)	(D)	(D)	(D)	(D)

[1]Based on number of paid employees for week including Mar. 12.
[2]For construction and manufacturing, see appendix A for explanation of terms and problems of duplication.
[3]Includes only those who worked 15 hours or more during week including Mar. 12.

Table 5. General Statistics by Selected Industry Group and Kind of Business: 1987

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

1987 SIC code	Selected industry group and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including Mar. 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
	Total	**1 480**	**1 509 589**	**220 934**	**50 547**	**18 882**	**546**	**371**
—	**Construction and subdividers and developers**	**79**	**136 771**	**35 449**	**8 328**	**2 705**	**7**	**1**
15	General building contractors	61	77 041	24 124	5 416	1 989	(D)	(D)
16	Heavy construction, except building	2	(D)	(D)	(D)	(D)	(D)	(D)
17	Special trade contractors	13	12 166	4 556	1 170	312	(D)	(D)
6552	Land subdividers and developers, except cemeteries	3	(D)	(D)	(D)	(D)	(D)	(D)
20-39	**Manufacturing**	**38**	**80 901**	**17 470**	**3 795**	**1 320**	**3**	**1**
27	Printing and publishing	14	13 634	3 958	993	296	2	1
50-51	**Wholesale trade**	**94**	**244 650**	**18 567**	**4 593**	**1 392**	**10**	**6**
50	Durable goods	39	47 053	5 687	1 286	418	4	-
503	Lumber and construction materials	5	12 187	637	138	38	-	-
504	Professional and commercial equipment	11	12 545	1 746	388	108	2	-
506	Electrical goods	6	4 053	893	159	43	1	-
508	Machinery, equipment, and supplies	7	4 533	1 213	296	100	1	-
500	Miscellaneous durable goods	6	5 307	682	176	99	-	-
51	Nondurable goods	55	197 597	12 820	3 307	974	6	6
512	Drugs, proprietaries, and sundries	4	8 264	581	183	35	-	-
513	Apparel, piece goods, and notions	6	5 611	395	99	51	2	2
514	Groceries and related products	20	50 984	4 739	1 246	470	4	4
519	Miscellaneous nondurable goods	15	39 460	2 457	608	170	-	-
52-59	**Retail trade**	**804**	**786 169**	**78 733**	**18 314**	**7 344**	**329**	**273**
52	Building materials and garden supplies	14	41 256	4 948	1 185	419	1	-
525	Hardware stores	9	37 417	4 393	1 032	334	1	-
53	General merchandise stores	35	25 866	2 921	650	287	15	15
54	Food stores	147	91 415	9 031	2 116	699	85	115
541	Grocery stores	116	80 026	6 498	1 426	633	70	103
542	Meat and fish markets	6	3 204	315	125	30	5	3
546	Retail bakeries	17	6 863	2 008	513	213	5	5
549	Miscellaneous food stores	4	963	168	42	19	3	2
55 exc. 554	Automotive dealers	39	195 586	13 177	2 676	707	8	5
551	New and used car dealers	15	187 053	11 910	2 446	605	-	-
553	Auto and home supply stores	19	5 620	1 094	189	84	6	1
554	Gasoline service stations	22	15 990	1 505	280	154	6	1
56	Apparel and accessory stores	112	85 777	10 735	2 562	1 086	65	41
562,3	Women's clothing and specialty stores	31	3 552	479	142	103	20	8
565	Family clothing stores	53	74 350	8 991	2 144	846	34	27
566	Shoe stores	9	3 798	649	148	67	1	-
57	Furniture and homefurnishings stores	59	38 289	6 115	1 426	536	13	5
571	Furniture and homefurnishings stores	31	17 152	2 767	600	248	11	3
5712	Furniture stores	20	13 942	1 987	445	185	6	1
5719	Miscellaneous homefurnishings stores	8	1 593	354	49	28	4	2
573	Radio, television, and computer stores	25	19 649	3 096	788	269	2	2
58	Eating and drinking places	185	63 184	14 356	3 456	1 827	81	54
5812	Eating places	122	57 952	13 063	3 159	1 713	46	43
5813	Drinking places	63	5 232	1 293	299	214	35	11
591	Drug stores and proprietary stores	12	2 230	470	112	61	2	1
59 exc. 591	Miscellaneous retail	179	226 826	15 475	3 849	1 258	53	36
594	Miscellaneous shopping goods stores	128	209 035	13 572	3 463	1 127	31	16
5941	Sporting goods and bicycle shops	14	6 755	879	204	89	5	3
5942	Book stores	8	1 283	198	43	24	3	2
5943	Stationery stores	4	2 028	320	74	31	-	-
5944	Jewelry stores	34	9 756	978	201	116	5	2
5945	Hobby, toy, and game shops	4	322	30	3	3	3	-
5947	Gift, novelty, and souvenir shops	54	176 182	10 761	2 836	829	13	9
5963	Direct selling establishments	3	1 505	117	22	3	1	-
599	Retail stores, n.e.c.	40	10 461	1 382	297	115	17	12
5992	Florist	11	1 079	180	41	22	7	8
5995	Optical goods stores	6	1 178	197	44	18	2	-
5999	Miscellaneous retail stores, n.e.c.	19	6 994	878	181	60	6	3
472, 70-79 (exc. 702, 704), 8072, 8111, 64, 871, 8731, 8732, 8734, 874	**Service industries**	**475**	**271 098**	**70 776**	**15 517**	**5 821**	**197**	**90**
472	Passenger transportation arrangement	47	28 152	8 152	1 828	470	3	-
701	Hotels and motels	35	140 278	33 147	7 010	2 786	-	-
72	Personal services	85	12 446	3 436	827	390	60	30
721	Laundry, cleaning, and garment services	20	4 109	1 353	346	155	13	10
722	Photographic studios, portrait	5	165	28	8	4	3	1
723, 4	Beauty and barber shops	42	2 886	1 277	261	118	33	15
723	Beauty shops	29	1 981	782	144	68	24	11
724	Barber shops	13	907	495	117	50	9	4
726	Funeral service and crematories	5	3 701	439	142	74	-	-
73	Business services	58	17 761	5 986	1 399	556	28	10
731	Advertising	9	2 833	727	176	40	6	-
735	Miscellaneous equipment rental and leasing	9	3 125	999	171	71	4	2
738	Miscellaneous business services	26	8 655	2 934	669	316	12	3
75	Auto repair, services, and parking	86	19 090	4 559	998	334	33	20
751	Automotive rentals, no drivers	9	9 525	1 560	201	80	-	-
753	Automotive repair shops	50	8 427	2 764	654	219	29	14
76	Miscellaneous repair services	36	5 093	1 450	307	104	24	11
762	Electrical repair services	16	3 333	979	193	63	11	4
763	Watch, clock, and jewelry repair	6	138	30	8	5	4	2

See footnotes at end of table.

Table 5. General Statistics by Selected Industry Group and Kind of Business: 1987—Con.

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A.]

1987 SIC code	Selected industry group and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including Mar. 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**—Con.							
78, 79	Motion pictures, amusement and recreation services	71	26 447	5 777	1 166	703	21	13
7841	Video tape rental	27	1 783	528	90	89	11	9
799	Miscellaneous amusement, recreation services	34	22 295	4 684	936	545	8	4
7991	Physical fitness facilities	5	499	108	21	14	3	-
7999	Amusement and recreation, n.e.c.	21	14 934	3 363	696	330	3	3
8111	Legal services	33	10 313	4 210	998	235	19	1
84	Museums, art galleries, and botanical and zoological gardens	1	(D)	(D)	(D)	(D)	(D)	(D)
871	Engineering and architectural services	34	9 326	3 389	826	197	7	1
8711	Engineering services	17	6 186	2 159	561	124	1	-
8712	Architectural services	11	1 923	778	159	41	3	-
8713	Surveying services	6	1 217	452	86	32	3	1
874	Management and public relations services	9	(D)	(D)	(D)	(D)	(D)	(D)

[1]For construction and manufacturing, see appendix A for explanation of terms and problems of duplication.
[2]Includes only those who worked 15 hours or more during week including Mar. 12.

Table 6. General Statistics by Selected Industry Group and Kind of Business for Election Districts: 1987

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

1987 SIC code	Selected industry group and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including Mar. 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
	AGANA							
	Total	**388**	**265 113**	**40 162**	**9 334**	**3 333**	**153**	**73**
—	**Construction and subdividers and developers**	**11**	**10 270**	**2 681**	**703**	**191**	**2**	**-**
15	General building contractors	11	10 270	2 681	703	191	2	-
20-39	**Manufacturing**	**11**	**12 795**	**3 286**	**801**	**237**	**3**	**1**
50-51	**Wholesale trade**	**17**	**21 940**	**2 762**	**671**	**231**	**4**	**2**
50	Durable goods	9	10 139	1 414	340	118	1	-
51	Nondurable goods	8	11 801	1 368	331	113	3	2
52-59	**Retail trade**	**205**	**187 754**	**20 324**	**4 472**	**1 848**	**73**	**50**
52	Building materials and garden supplies	4	12 785	1 745	382	157	1	-
525	Hardware stores	4	12 785	1 745	382	157	1	-
53	General merchandise stores	11	(D)	(D)	(D)	(D)	(D)	(D)
54	Food stores	8	(D)	(D)	(D)	(D)	(D)	(D)
541	Grocery stores	5	(D)	(D)	(D)	(D)	(D)	(D)
55 exc. 554	Automotive dealers	15	82 586	4 963	1 023	266	3	5
551	New and used car dealers	6	81 846	4 825	993	251	-	-
554	Gasoline service stations	2	(D)	(D)	(D)	(D)	(D)	(D)
56	Apparel and accessory stores	36	6 437	1 014	239	163	16	6
562,3	Women's clothing and specialty stores	15	1 561	278	93	82	8	2
565	Family clothing stores	9	2 298	314	60	24	3	1
566	Shoe stores	5	1 769	269	56	32	1	-
57	Furniture and homefurnishings stores	20	21 045	3 089	713	248	1	-
5712	Furniure stores	5	7 586	966	188	83	1	-
573	Radio, television, and computer stores	12	12 918	2 030	501	155	-	-
58	Eating and drinking places	51	13 086	3 426	735	444	25	20
5812	Eating places	32	11 405	2 973	637	365	14	19
5813	Drinking places	19	1 681	453	98	79	11	1
591	Drug stores and proprietary stores	2	(D)	(D)	(D)	(D)	(D)	(D)
59 exc. 591	Miscellaneous retail	56	13 719	1 923	413	180	21	11
594	Miscellaneous shopping goods stores	33	8 609	1 207	269	127	11	3
5942	Book stores	5	1 129	190	42	23	1	-
5944	Jewelry stores	13	4 675	519	102	56	3	2
5947	Gift, novelty, and souvenir shops	6	612	98	24	12	3	-
599	Retail stores, n.e.c.	18	3 353	569	114	47	8	5
5992	Florist	7	677	99	26	13	4	2
5995	Optical goods stores	3	577	92	22	7	2	-
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**144**	**32 354**	**11 089**	**2 687**	**826**	**71**	**20**
472	Passenger transportation arrangement	19	5 559	2 155	442	141	-	-
701	Hotels and motels	2	(D)	(D)	(D)	(D)	(D)	(D)
72	Personal services	22	3 881	835	198	84	16	2
722	Photographic studios, portrait	5	165	28	6	4	3	1
723, 4	Beauty and barber shops	9	615	334	80	31	7	1
723	Beauty shops	4	480	255	41	20	3	1
724	Barber shops	5	135	79	19	11	4	-
73	Business services	25	4 476	1 493	504	191	11	1
75	Auto repair, services, and parking	16	3 018	1 000	196	63	12	10
753	Automotive repair shops	12	2 699	973	189	60	9	4
76	Miscellaneous repair services	9	358	55	13	8	(D)	(D)
78, 79	Motion pictures, amusement and recreation services	7	564	139	33	17	(D)	(D)
8111	Legal services	29	9 679	4 024	960	222	17	1
871	Engineering and architectural services	13	3 322	1 062	259	59	1	-
8711	Engineering services	6	2 059	651	178	35	-	-
8712	Architectural services	4	1 166	362	72	15	-	-
8713	Surveying services	3	97	49	9	9	1	-
874	Management and public relations services	2	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 6. General Statistics by Selected Industry Group and Kind of Business for Election Districts: 1987—Con.

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

1987 SIC code	Selected industry group and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including Mar. 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
	AGANA HEIGHTS							
	Total	**11**	**3 356**	**1 231**	**278**	**103**	**6**	**5**
52-59	**Retail trade**	**5**	**366**	**44**	**7**	**8**	**2**	**5**
54	Food stores	4	(D)	(D)	(D)	(D)	(D)	(D)
541	Grocery stores	4	(D)	(D)	(D)	(D)	(D)	(D)
58	Eating and drinking places	1	(D)	(D)	(D)	(D)	(D)	(D)
5812	Eating places	1	(D)	(D)	(D)	(D)	(D)	(D)
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**6**	**2 990**	**1 187**	**271**	**95**	**4**	**-**
701	Hotels and motels	1	(D)	(D)	(D)	(D)	(D)	-
72	Personal services	1	(D)	(D)	(D)	(D)	(D)	-
73	Business services	1	(D)	(D)	(D)	(D)	(D)	-
79	Amusement and recreation services	1	(D)	(D)	(D)	(D)	(D)	-
871	Engineering and architectural services	2	(D)	(D)	(D)	(D)	(D)	-
	AGAT							
	Total	**34**	**12 298**	**1 347**	**306**	**116**	**20**	**17**
20-39	**Manufacturing**	**1**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
52-59	**Retail trade**	**23**	**9 127**	**700**	**164**	**62**	**14**	**14**
53	General merchandise stores	1	(D)	(D)	(D)	(D)	(D)	(D)
54	Food stores	12	3 979	224	50	22	6	6
541	Grocery stores	9	3 694	222	49	20	4	3
55 exc. 554	Automotive dealers	1	(D)	(D)	(D)	(D)	(D)	(D)
554	Gasoline service stations	1	(D)	(D)	(D)	(D)	(D)	(D)
58	Eating and drinking places	5	135	21	4	4	5	7
5812	Eating places	3	(D)	(D)	(D)	(D)	(D)	(D)
5813	Drinking places	2	(D)	(D)	(D)	(D)	(D)	(D)
591	Drug stores and proprietary stores	1	(D)	(D)	(D)	(D)	(D)	(D)
59 exc. 591	Miscellaneous retail	2	(D)	(D)	(D)	(D)	(D)	(D)
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**10**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
72	Personal services	3	44	14	1	4	3	2
73	Business services	2	(D)	(D)	(D)	(D)	(D)	(D)
78, 79	Motion pictures, amusement and recreation services	5	(D)	(D)	(D)	(D)	(D)	(D)
	ASAN							
	Total	**22**	**5 991**	**1 332**	**363**	**159**	**18**	**9**
52-59	**Retail trade**	**15**	**4 457**	**906**	**219**	**103**	**10**	**7**
54	Food stores	3	(D)	(D)	(D)	(D)	(D)	(D)
55 exc. 554	Automotive dealers	2	(D)	(D)	(D)	(D)	(D)	(D)
554	Gasoline service stations	1	(D)	(D)	(D)	(D)	(D)	(D)
57	Furniture and homefurnishings stores	1	(D)	(D)	(D)	(D)	(D)	(D)
58	Eating and drinking places	7	552	119	30	25	6	1
5812	Eating places	2	(D)	(D)	(D)	(D)	(D)	(D)
5813	Drinking places	5	(D)	(D)	(D)	(D)	(D)	(D)
591	Drug stores and proprietary stores	1	(D)	(D)	(D)	(D)	(D)	(D)
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**7**	**1 534**	**426**	**144**	**56**	**6**	**2**
472	Passenger transportation arrangement	1	(D)	(D)	(D)	(D)	(D)	(D)
75	Auto repair, services, and parking	5	(D)	(D)	(D)	(D)	(D)	(D)
79	Amusement and recreation services	1	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 6. General Statistics by Selected Industry Group and Kind of Business for Election Districts: 1987—Con.

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A.]

1987 SIC code	Selected industry group and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll[2] ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including Mar. 12 (number)	Proprietors and partners[3] (number)	Unpaid family workers[3] (number)
	BARRIGADA							
	Total	**36**	**15 002**	**2 700**	**491**	**221**	**14**	**36**
---	**Construction and subdividers and developers**	**4**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
15	General building contractors	1	(D)	(D)	(D)	(D)	(D)	(D)
16	Heavy construction, except building	1	(D)	(D)	(D)	(D)	(D)	(D)
17	Special trade contractors	2	(D)	(D)	(D)	(D)	(D)	(D)
20-39	**Manufacturing**	**1**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
50-51	**Wholesale trade**	**1**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
51	Nondurable goods	1	(D)	(D)	(D)	(D)	(D)	(D)
52-59	**Retail trade**	**20**	**7 896**	**1 072**	**204**	**130**	**8**	**14**
54	Food stores	10	6 093	879	180	116	4	9
554	Gasoline service stations	3	(D)	(D)	(D)	(D)	(D)	(D)
56	Apparel and accessory stores	2	(D)	(D)	(D)	(D)	(D)	(D)
58	Eating and drinking places	1	(D)	(D)	(D)	(D)	(D)	(D)
5812	Eating places	1	(D)	(D)	(D)	(D)	(D)	(D)
59 exc. 591	Miscellaneous retail	4	290	32	3	3	2	2
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**10**	**2 099**	**546**	**46**	**31**	**5**	**(D)**
701	Hotels and motels	1	(D)	(D)	(D)	(D)	(D)	(D)
72	Personal services	2	(D)	(D)	(D)	(D)	(D)	(D)
73	Business services	1	(D)	(D)	(D)	(D)	(D)	(D)
75	Auto repair, services, and parking	2	(D)	(D)	(D)	(D)	(D)	(D)
78	Motion pictures	3	264	112	9	8	1	4
8111	Legal services	1	(D)	(D)	(D)	(D)	(D)	(D)
	CHALAN PAGO-ORDOT							
	Total	**10**	**2 569**	**307**	**67**	**30**	**5**	**-**
52-59	**Retail trade**	**7**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**-**
54	Food stores	7	(D)	(D)	(D)	(D)	(D)	-
541	Grocery stores	7	(D)	(D)	(D)	(D)	(D)	-
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**3**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**-**
72	Personal services	1	(D)	(D)	(D)	(D)	(D)	-
76	Miscellaneous repair services	1	(D)	(D)	(D)	(D)	(D)	-
79	Amusement and recreation services	1	(D)	(D)	(D)	(D)	(D)	-
	DEDEDO							
	Total	**79**	**62 969**	**8 272**	**1 818**	**761**	**28**	**34**
---	**Construction and subdividers and developers**	**6**	**7 766**	**2 805**	**654**	**247**	**-**	**-**
15	General building contractors	6	7 766	2 805	654	247	-	-
20-39	**Manufacturing**	**3**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
50-51	**Wholesale trade**	**6**	**22 014**	**1 137**	**227**	**73**	**-**	**-**
50	Durable goods	1	(D)	(D)	(D)	(D)	(D)	-
51	Nondurable goods	5	(D)	(D)	(D)	(D)	(D)	-
52-59	**Retail trade**	**44**	**28 748**	**2 908**	**623**	**320**	**17**	**25**
53	General merchandise stores	2	(D)	(D)	(D)	(D)	(D)	(D)
54	Food stores	21	19 026	1 705	372	179	9	19
541	Grocery stores	18	17 676	1 449	309	149	8	17
55 exc. 554	Automotive dealers	2	(D)	(D)	(D)	(D)	(D)	(D)
554	Gasoline service stations	4	4 039	360	51	26	-	-
56	Apparel and accessory stores	6	1 293	243	62	21	3	2
57	Furniture and homefurnishings stores	2	(D)	(D)	(D)	(D)	(D)	(D)
58	Eating and drinking places	4	(D)	(D)	(D)	(D)	(D)	(D)
5812	Eating places	4	(D)	(D)	(D)	(D)	(D)	(D)
591	Drug stores and proprietary stores	1	(D)	(D)	(D)	(D)	(D)	(D)
59 exc. 591	Miscellaneous retail	2	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 6. General Statistics by Selected Industry Group and Kind of Business for Election Districts: 1987—Con.

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

1987 SIC code	Selected industry group and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including Mar. 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[3] (number)
	DEDEDO—Con.							
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**20**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
472	Passenger transportation arrangement	1	(D)	(D)	(D)	(D)	(D)	(D)
72	Personal services	6	539	203	36	14	6	9
73	Business services	1	(D)	(D)	(D)	(D)	(D)	(D)
75	Auto repair, services, and parking	2	(D)	(D)	(D)	(D)	(D)	(D)
76	Miscellaneous repair services	1	(D)	(D)	(D)	(D)	(D)	(D)
78, 79	Motion pictures, amusement and recreation services	5	1 238	420	88	44	2	-
8111	Legal services	1	(D)	(D)	(D)	(D)	(D)	(D)
	INARAJAN							
	Total	**5**	**888**	**92**	**21**	**12**	**4**	**5**
52-59	**Retail trade**	**4**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
53	General merchandise stores	2	(D)	(D)	(D)	(D)	(D)	(D)
54	Food stores	2	(D)	(D)	(D)	(D)	(D)	(D)
541	Grocery stores	2	(D)	(D)	(D)	(D)	(D)	(D)
472, 70-79, (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**1**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
701	Hotels and motels	1	(D)	(D)	(D)	(D)	(D)	(D)
	MANGILAO							
	Total	**13**	**25 275**	**4 856**	**1 196**	**245**	**9**	**6**
20-39	**Manufacturing**	**1**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
52-59	**Retail trade**	**9**	**2 544**	**217**	**37**	**27**	**7**	**4**
54	Food stores	5	1 764	96	9	9	5	(D)
541	Grocery stores	5	1 764	96	9	9	5	(D)
554	Gasoline service stations	1	(D)	(D)	(D)	(D)	(D)	(D)
58	Eating and drinking places	3	(D)	(D)	(D)	(D)	(D)	(D)
5812	Eating places	3	(D)	(D)	(D)	(D)	(D)	(D)
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**3**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
72	Personal services	3	(D)	(D)	(D)	(D)	(D)	(D)
	MERIZO							
	Total	**12**	**8 261**	**2 750**	**685**	**313**	**9**	**14**
52-59	**Retail trade**	**9**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
53	General merchandise stores	1	(D)	(D)	(D)	(D)	(D)	(D)
54	Food stores	6	397	-	-	-	6	10
541	Grocery stores	6	397	-	-	-	6	10
554	Gasoline service stations	1	(D)	(D)	(D)	(D)	(D)	(D)
58	Eating and drinking places	1	(D)	(D)	(D)	(D)	(D)	(D)
5812	Eating places	1	(D)	(D)	(D)	(D)	(D)	(D)
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**3**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
701	Hotels and motels	1	(D)	(D)	(D)	(D)	(D)	(D)
72	Personal services	1	(D)	(D)	(D)	(D)	(D)	(D)
78	Motion pictures	1	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 6. General Statistics by Selected Industry Group and Kind of Business for Election Districts: 1987—Con.

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

1987 SIC code	Selected industry group and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including Mar. 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
	MONGMONG-TOTO-MAITE							
	Total	**58**	**55 207**	**4 886**	**1 030**	**378**	**23**	**33**
--	**Construction and subdividers and developers**	**5**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
15	General building contractors	4	1 680	240	25	18	3	-
17	Special trade contractors	1	(D)	(D)	(D)	(D)	(D)	(D)
20-39	**Manufacturing**	**1**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
50-51	**Wholesale trade**	**9**	**33 141**	**1 816**	**377**	**100**	**1**	**-**
50	Durable goods	3	2 319	263	37	19	1	-
51	Nondurable goods	6	30 822	1 553	340	81	-	-
52-59	**Retail trade**	**27**	**16 402**	**1 266**	**284**	**130**	**14**	**32**
52	Building materials and garden supplies	2	(D)	(D)	(D)	(D)	(D)	(D)
54	Food stores	7	2 897	120	26	7	6	17
56	Apparel and accessory stores	1	(D)	(D)	(D)	(D)	(D)	(D)
57	Furniture and homefurnishings stores	4	(D)	(D)	(D)	(D)	(D)	(D)
58	Eating and drinking places	6	443	109	23	12	4	9
5812	Eating places	1	(D)	(D)	(D)	(D)	(D)	(D)
5813	Drinking places	5	(D)	(D)	(D)	(D)	(D)	(D)
591	Drug stores and proprietary stores	2	(D)	(D)	(D)	(D)	(D)	(D)
59 exc. 591	Miscellaneous retail	5	(D)	(D)	(D)	(D)	(D)	(D)
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**16**	**3 104**	**1 293**	**306**	**119**	**5**	**(D)**
472	Passenger transportation arrangement	1	(D)	(D)	(D)	(D)	(D)	(D)
701	Hotels and motels	3	1 228	477	120	33	-	-
72	Personal services	3	235	107	25	8	2	(D)
73	Business services	2	(D)	(D)	(D)	(D)	(D)	(D)
75	Auto repair, services, and parking	1	(D)	(D)	(D)	(D)	(D)	(D)
76	Miscellaneous repair services	1	(D)	(D)	(D)	(D)	(D)	(D)
78, 79	Motion pictures, amusement and recreation services	3	180	70	12	10	1	-
871	Engineering and architectural services	1	(D)	(D)	(D)	(D)	(D)	(D)
874	Management and public relations services	1	(D)	(D)	(D)	(D)	(D)	(D)
	PITI							
	Total	**16**	**32 344**	**1 584**	**457**	**95**	**8**	**5**
20-39	**Manufacturing**	**1**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
50-51	**Wholesale trade**	**4**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
50	Durable goods	3	(D)	(D)	(D)	(D)	(D)	(D)
51	Nondurable goods	1	(D)	(D)	(D)	(D)	(D)	(D)
52-59	**Retail trade**	**6**	**1 822**	**106**	**28**	**17**	**5**	**3**
54	Food stores	1	(D)	(D)	(D)	(D)	(D)	(D)
541	Grocery stores	1	(D)	(D)	(D)	(D)	(D)	(D)
58	Eating and drinking places	4	(D)	(D)	(D)	(D)	(D)	(D)
5813	Drinking places	4	(D)	(D)	(D)	(D)	(D)	(D)
59 exc. 591	Miscellaneous retail	1	(D)	(D)	(D)	(D)	(D)	(D)
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**5**	**197**	**73**	**18**	**4**	**(D)**	**(D)**
472	Passenger transportation arrangement	1	(D)	(D)	(D)	(D)	(D)	(D)
73	Business services	1	(D)	(D)	(D)	(D)	(D)	(D)
75	Auto repair, services, and parking	1	(D)	(D)	(D)	(D)	(D)	(D)
79	Amusement and recreation services	2	(D)	(D)	(D)	(D)	(D)	(D)
	SANTA RITA							
	Total	**6**	**1 845**	**140**	**36**	**18**	**5**	**3**
52-59	**Retail trade**	**6**	**1 845**	**140**	**36**	**18**	**5**	**3**
54	Food stores	2	(D)	(D)	(D)	(D)	(D)	(D)
541	Grocery stores	2	(D)	(D)	(D)	(D)	(D)	(D)
55 exc. 554	Automotive dealers	1	(D)	(D)	(D)	(D)	(D)	(D)
554	Gasoline service stations	1	(D)	(D)	(D)	(D)	(D)	(D)
58	Eating and drinking places	1	(D)	(D)	(D)	(D)	(D)	(D)
5813	Drinking places	1	(D)	(D)	(D)	(D)	(D)	(D)
59 exc. 591	Miscellaneous retail	1	(D)	(D)	(D)	(D)	(D)	(D)

See footnotes at end of table.

Table 6. General Statistics by Selected Industry Group and Kind of Business for Election Districts: 1987—Con.

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A.]

1987 SIC code	Selected industry group and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including Mar. 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
	SINAJANA							
	Total	**21**	**9 537**	**1 275**	**258**	**118**	**9**	**8**
20-39	**Manufacturing**	**1**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
50-51	**Wholesale trade**	**1**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
51	Nondurable goods	1	(D)	(D)	(D)	(D)	(D)	(D)
52-59	**Retail trade**	**13**	**7 549**	**831**	**148**	**58**	**4**	**4**
52	Building materials and garden supplies	1	(D)	(D)	(D)	(D)	(D)	(D)
53	General merchandise stores	1	(D)	(D)	(D)	(D)	(D)	(D)
54	Food stores	6	(D)	(D)	(D)	(D)	(D)	(D)
554	Gasoline service stations	2	(D)	(D)	(D)	(D)	(D)	(D)
58	Eating and drinking places	2	(D)	(D)	(D)	(D)	(D)	(D)
5812	Eating places	2	(D)	(D)	(D)	(D)	(D)	(D)
59 exc. 591	Miscellaneous retail	1	(D)	(D)	(D)	(D)	(D)	(D)
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**6**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
72	Personal services	3	(D)	(D)	(D)	(D)	(D)	(D)
75	Auto repair, services, and parking	1	(D)	(D)	(D)	(D)	(D)	(D)
79	Amusement and recreation services	1	(D)	(D)	(D)	(D)	(D)	(D)
874	Management and public relations services	1	(D)	(D)	(D)	(D)	(D)	(D)
	TALOFOFO							
	Total	**10**	**3 462**	**959**	**214**	**96**	**9**	**2**
52-59	**Retail trade**	**8**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
53	General merchandise stores	2	(D)	(D)	(D)	(D)	(D)	(D)
54	Food stores	1	(D)	(D)	(D)	(D)	(D)	(D)
541	Grocery stores	1	(D)	(D)	(D)	(D)	(D)	(D)
554	Gasoline service stations	2	(D)	(D)	(D)	(D)	(D)	(D)
58	Eating and drinking places	3	(D)	(D)	(D)	(D)	(D)	(D)
5812	Eating places	3	(D)	(D)	(D)	(D)	(D)	(D)
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**2**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
72	Personal services	1	(D)	(D)	(D)	(D)	(D)	(D)
79	Amusement and recreation services	1	(D)	(D)	(D)	(D)	(D)	(D)
	TAMUNING							
	Total	**723**	**963 517**	**144 773**	**33 073**	**12 221**	**204**	**101**
—	**Construction and subdividers and developers**	**50**	**103 014**	**28 183**	**6 583**	**2 120**	**1**	**1**
15	General building contractors	38	54 747	17 433	3 789	1 430	(D)	(D)
16	Heavy construction, except building	1	(D)	(D)	(D)	(D)	(D)	(D)
17	Special trade contractors	10	11 105	4 234	1 112	301	(D)	(D)
6552	Land subdividers and developers, except cemeteries	3	(D)	(D)	(D)	(D)	(D)	(D)
20-39	**Manufacturing**	**17**	**41 104**	**8 186**	**1 520**	**761**	**-**	**-**
27	Printing and publishing	5	3 041	1 119	296	101	-	-
50-51	**Wholesale trade**	**56**	**134 356**	**11 281**	**2 698**	**915**	**4**	**1**
50	Durable goods	23	27 158	3 226	754	247	2	-
504	Professional and commercial equipment	7	7 742	1 061	237	82	1	-
51	Nondurable goods	33	107 198	8 055	2 144	669	2	1
512	Drugs, proprietaries, and sundries	4	8 264	581	183	35	-	-
514	Groceries and related products	12	32 124	3 830	1 029	416	1	1

See footnotes at end of table.

Table 6. General Statistics by Selected Industry Group and Kind of Business for Election Districts: 1987—Con.

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A.]

1987 SIC code	Selected industry group and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including Mar. 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
	TAMUNING—Con.							
52-59	**Retail trade**	**372**	**475 139**	**46 304**	**11 291**	**4 304**	**127**	**69**
52	Building materials and garden supplies	6	17 912	2 158	548	112	-	-
53	General merchandise stores	15	1 848	222	57	35	4	-
54	Food stores	37	31 270	3 724	917	343	15	11
541	Grocery stores	22	25 139	2 194	502	200	7	6
546	Retail bakeries	10	4 350	1 360	353	125	4	2
55 exc. 554	Automotive dealers	16	77 349	5 328	1 147	318	4	-
551	New and used car dealers	5	70 719	4 578	997	262	-	-
553	Auto and home supply stores	8	4 007	613	118	42	3	-
554	Gasoline service stations	2	(D)	(D)	(D)	(D)	(D)	(D)
56	Apparel and accessory stores	67	77 809	9 478	2 261	912	43	29
565	Family clothing stores	40	71 750	8 661	2 080	820	27	22
57	Furniture and homefurnishings stores	32	13 637	2 283	501	201	10	5
571	Furniture and homefurnishings stores	19	7 327	1 366	316	121	6	3
5712	Furniture stores	12	4 718	679	185	68	4	1
58	Eating and drinking places	91	44 950	9 505	2 408	1 288	29	15
5812	Eating places	67	42 801	8 918	2 271	1 200	21	13
5813	Drinking places	24	2 149	587	137	88	8	2
591	Drug stores and proprietary stores	5	(D)	(D)	(D)	(D)	(D)	(D)
59 exc. 591	Miscellaneous retail	101	209 086	13 274	3 372	1 050	20	8
594	Miscellaneous shopping goods stores	83	197 805	12 146	3 147	978	15	6
5941	Sporting goods and bicycle shops	9	5 303	614	137	70	4	2
5944	Jewelry stores	21	4 881	459	99	60	2	-
5947	Gift, novelty, and souvenir shops	42	173 826	10 508	2 776	804	7	4
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**228**	**209 904**	**50 819**	**10 781**	**4 120**	**72**	**30**
472	Passenger transportation arrangement	24	22 186	5 893	1 360	319	2	-
701	Hotels and motels	26	128 141	26 924	5 974	2 321	-	-
72	Personal services	35	6 592	1 979	498	234	20	5
723, 4	Beauty and barber shops	19	1 262	575	132	54	12	-
73	Business services	24	10 785	3 244	722	286	12	4
738	Miscellaneous business services	16	7 017	2 346	574	237	10	3
75	Auto repair, services, and parking	38	13 862	3 005	647	213	11	4
751	Automotive rentals, no drivers	9	9 525	1 560	284	80	-	-
76	Miscellaneous repair services	23	4 368	1 257	264	88	14	7
762	Electrical repair services	9	2 800	826	159	52	5	-
78, 79	Motion pictures, amusement and recreation services	32	17 013	3 718	707	499	5	5
8111	Legal services	2	(D)	(D)	(D)	(D)	(D)	(D)
84	Museums, art galleries, and botanical and zoological gardens	1	(D)	(D)	(D)	(D)	(D)	(D)
871	Engineering and architectural services	18	4 860	1 868	469	121	4	1
874	Management and public relations services	5	1 871	863	130	31	1	-
	UMATAC							
	Total	**5**	**52**	**-**	**-**	**-**	**6**	**7**
52-59	**Retail trade**	**5**	**52**	**-**	**-**	**-**	**6**	**7**
54	Food stores	3	(D)	-	-	-	(D)	(D)
541	Grocery stores	3	(D)	-	-	-	(D)	(D)
58	Eating and drinking places	1	(D)	-	-	-	(D)	(D)
5812	Eating places	1	(D)	-	-	-	(D)	(D)
59 exc. 591	Miscellaneous retail	1	(D)	-	-	-	(D)	(D)

See footnotes at end of table.

Table 6. General Statistics by Selected Industry Group and Kind of Business for Election Districts: 1987—Con.

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A]

1987 SIC code	Selected industry group and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including Mar. 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
	YIGO							
	Total	**29**	**35 397**	**3 432**	**709**	**290**	**11**	**12**
—	**Construction and subdividers and developers**	**2**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
15	General building contractors	2	(D)	(D)	(D)	(D)	(D)	(D)
20-39	**Manufacturing**	**1**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
52-59	**Retail trade**	**17**	**33 686**	**2 773**	**530**	**180**	**8**	**8**
52	Building materials and garden supplies	1	(D)	(D)	(D)	(D)	(D)	(D)
54	Food stores	5	2 054	163	39	26	2	2
55 exc. 554	Automotive dealers	2	(D)	(D)	(D)	(D)	(D)	(D)
554	Gasoline service stations	1	(D)	(D)	(D)	(D)	(D)	(D)
58	Eating and drinking places	4	74	8	3	6	4	-
5812	Eating places	1	(D)	(D)	(D)	(D)	(D)	-
5813	Drinking places	3	(D)	(D)	(D)	(D)	(D)	-
59 exc. 591	Miscellaneous retail	4	(D)	(D)	(D)	(D)	(D)	(D)
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**9**	**443**	**157**	**42**	**23**	**(D)**	**(D)**
72	Personal services	4	198	68	21	7	3	2
73	Business services	1	(D)	(D)	(D)	(D)	(D)	(D)
78	Miscellaneous repair services	1	(D)	(D)	(D)	(D)	(D)	(D)
78	Motion pictures	3	(D)	(D)	(D)	(D)	(D)	(D)
	YONA							
	Total	**12**	**6 766**	**867**	**217**	**73**	**7**	**11**
—	**Construction and subdividers and developers**	**1**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
15	General building contractors	1	(D)	(D)	(D)	(D)	(D)	(D)
52-59	**Retail trade**	**9**	**2 512**	**145**	**43**	**21**	**(D)**	**(D)**
54	Food stores	7	(D)	(D)	(D)	(D)	(D)	(D)
554	Gasoline service stations	1	(D)	(D)	(D)	(D)	(D)	(D)
59 exc. 591	Miscellaneous retail	1	(D)	(D)	(D)	(D)	(D)	(D)
472, 70-79 (exc. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**2**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**	**(D)**
78, 79	Motion pictures, amusement and recreation services	2	(D)	(D)	(D)	(D)	(D)	(D)

[1]For construction and manufacturing, see appendix A for explanation of terms and problems of duplication.
[2]Includes only those who worked 15 hours or more during week including Mar. 12.

Table 7. Detailed Statistics for Hotels and Motels: 1987 and 1982

[Detail may not add to total due to rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix A.]

Item	1987	1982
Establishments ..... number	35	13
Guestrooms as of Dec. 31 ..... do	3 879	2 121
Receipts from customers, excluding taxes $1,000	140 278	49 486
Guestroom rentals ..... do	71 363	25 043
Meals and nonalcoholic beverages ..... do	42 110	16 976
Alcoholic beverages ..... do	7 886	4 212
Sales of other merchandise ..... do	12 289	1 054
Other receipts from customers ..... do	6 630	2 181
Selected receipts from other sources ..... do	10 614	2 590
Payroll and employment:		
Annual payroll ..... do	33 147	13 016
First quarter payroll ..... do	7 010	3 227
Payroll and employment—Con.		
Employees for pay period including Mar. 12 ..... number	2 786	1 516
Proprietors and partners[1] ..... do	-	1
Unpaid family workers[1] ..... do	-	-
Ownership and operation:		
Own the lodging business ..... do	28	9
Receipts from customers, excluding taxes $1,000	120 399	36 670
Guestroom rentals ..... do	59 449	17 834
Other or not specified ..... number	7	4
Receipts from customers, excluding taxes $1,000	19 879	12 796
Guestroom rentals ..... do	11 914	7 209

[1]Includes only those who worked 15 hours or more during week including Mar. 12.

APPENDIX A.
General Explanation

CENSUS COVERAGE AND METHODOLOGY

The 1987 Economic Censuses of Guam were conducted by the list-and-enumerate method. The Island was canvassed and each establishment within the scope of the censuses was listed.

The Government of Guam collected the data under the provisions in Title 13 of the United States Code, section 191(b). A staff member of the Guam Department of Commerce supervised the field enumeration. The project leader, as well as the enumerators, were trained by a staff member of the Bureau of the Census in Tamuning.

The island was divided into 19 enumeration districts (ED's), one or more of which were assigned to an interviewer. An interviewer was provided with a map of the ED assigned, a listing book, and a supply of forms. The interviewer was instructed to canvass systematically the entire ED and enter in the listing book the name of each establishment. Small establishments (those with less than five employees) were enumerated in the listing book. Large establishments (those with five employees or more) were listed on the listing book as well as on Form OA-9863, General Schedule, except hotels which were listed in a separate form, OA-9865 (see appendix B). Upon completing work in an ED, the interviewer returned the listing book, forms, and related materials to the supervisor. Quality checks were performed early during the enumeration and at the end to ensure that the area had been completely canvassed and all necessary reports obtained.

The censuses covered individual and recognizable construction, manufacturing, wholesale, retail, and service establishments. Construction, manufacturing, and wholesale establishments with no paid employees for the entire year of 1987 are excluded from this publication. Peddlers and other itinerant vendors without established places of business were not canvassed, since they are out of the scope of the censuses.

Each establishment was assigned a kind-of-business code from the Standard Industrial Classification (SIC) Manual[1] based on the respondent's answers during the personal interview. The responses which described the main business or activity of the establishment and identified the sources of sales or receipts by percentages during 1987 were the ones primarily used to assign the kind-of-business code.

[1]**Standard Industrial Classification Manual: 1987.** For sale by Superintendent of Documents, U.S. Government Printing Office. Washington, DC 20402. Stock No. 041-001-00314-2.

COMPARABILITY OF CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

Classifications—In 1982, classifications were based on the 1972 Standard Industrial Classification (SIC) Manual and its 1977 Supplement. In 1987, classifications are based on the 1987 SIC Manual. There are major revisions for the 1987 SIC structure which limit the comparability of data between the 1982 and 1987 censuses. These changes are described in detail in the "Kind-of-Business Classifications" section below.

It was not possible to retabulate 1982 data based on the revised 1987 classification since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records.

Establishments—In 1982, the count of establishments (defined below) represented the number in business at the end of the year. In 1987, the count of establishments represents those in business at any time during 1987.

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with its parent company or enterprise, which may consist of one establishment or more. The published census figures represent a summary of reports for individual establishments rather than companies. Separate information was obtained for each establishment where business was conducted. Each report was tabulated in accordance with the physical location at which the business was conducted.

When two activities or more were carried out at a single location under a single ownership, they generally were grouped together as a single establishment and the entire establishment classified on the basis of its major activity, with all its data included in that classification. However, when distinct and separate economic activities (with different industry classification codes) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC Manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained.

Leased departments, which are separately owned businesses operated as departments or concessions of a retail business under another ownership, such as a separately owned shoe department in a department store, were to be listed as a separate establishment from the main business.

Sales and receipts—Sales and receipts include merchandise sold (excluding excise taxes); value of products shipped; receipts from repairs and other services to customers; and delivery and carrying charges, whether or not payment was received in 1987. Sales are net after deductions for refunds and allowances for merchandise returned by customers. Sales and receipts also include income from business activity classified in a major category different from the one assigned to the establishment; e.g., wholesalers may have receipts from sales at retail, and, similarly, retailers, may have receipts from sales at wholesale. Receipts exclude amounts other than those received from customers, such as income from investments and rental of real estate.

Figures contain duplication since products of some industries are used as materials for others and work of one firm may be subcontracted to other firms and included in the other firm's receipts.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

Annual payroll—Payroll includes all forms of compensation, such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (such as free meals and lodging) paid during the year to all employees. It also includes tips and gratuities received by employees from patrons and reported to employers. For corporations, it includes amounts paid to officers and executives. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1987.

Paid employees for the pay period including March 12—Paid employees, including salaried officers and executives of corporations, are those full and part-time employees who were on the payroll during the pay period including March 12, 1987. Included are employees on paid sick leave, paid holidays, and paid vacations. Proprietors and partners of unincorporated businesses are not included.

Proprietors and partners—Proprietors and partners are owners or partners of unincorporated businesses who worked 15 hours or more during the week which included March 12, 1987.

Unpaid family workers—This item includes all unpaid family members who worked 15 hours or more during the week which included March 12, 1987.

Legal form of organization—The legal form of organization for firms was based on the response to the organizational status questions on the census forms.

KIND-OF-BUSINESS CLASSIFICATIONS

Establishments covered in the 1987 censuses were assigned a kind-of-business classification in accordance with the provisions of the 1987 SIC Manual. However, the limited number of establishments in most classifications at the detail level would necessitate extensive suppression of data to avoid disclosing figures for individual business organizations. Therefore, the data in this report are usually shown for SIC Major Groups or other SIC combinations.

Following are descriptions of the kinds of businesses for which separate information is provided.

Construction (SIC Division C, Major Groups 15, 16, and 17)

This division includes establishments primarily engaged in construction. The term "construction" includes new work, additions, alterations, and repairs. There are three broad types of construction activity:

1. **Building construction by general contractors and operative builders (major group 15)**—This major group includes general contractors and operative builders primarily engaged in the construction of residential, farm, industrial, commercial, or other buildings. General building contractors who combine a special trade with the contracting are included in this major group.

2. **Heavy construction other than building construction by contractors (major group 16)**—This major group includes general contractors primarily engaged in heavy construction other than building, such as highways and streets, bridges, sewers, railroads, irrigation projects, flood control projects and marine construction, and special trade contractors primarily engaged in activities of a type that are clearly specialized to such heavy construction and are not normally performed on buildings or building-related projects. Specialized activities that are covered here include grading for highways and airport runways; guardrail construction; installation of highway signs; trenching; underwater rock removal; and asphalt and concrete construction of roads, highways, streets and public sidewalks.

3. **Construction by special trade contractors (major group 17)**—This major group includes special trade contractors who undertake activities of a type that

are specialized either to building construction, including work on mobile homes, or to both building and nonbuilding projects. These activities include painting (including bridge painting and traffic lane painting), electrical work (including work on bridges, power lines, and power plants), carpentry work, plumbing, heating, air-conditioning, roofing, and sheet metal work.

Special trade contractors may work on subcontract from the general contractor, performing only part of the work covered by the general contract, or they may work directly for the owner. Special trade contractors for the most part perform their work at the site of construction, although they also may have shops where they perform work incidental to the job site.

Land subdividers and developers, except cemeteries (SIC 6552)—Establishments primarily engaged in subdividing real property into lots, except cemetery lots, and in developing it for resale on their own account. Establishments primarily engaged in developing lots for others are classified in industry 1794.

Manufacturing (SIC Division D, Major Groups 20 through 39)

This division includes establishments engaged in the mechanical or chemical transformation of materials or substances into new products. These establishments are usually described as plants, factories, or mills, and characteristically use power-driven machines and materials handling equipment.

Printing, Publishing, and Allied Industries (SIC Major Group 27)

This major group includes establishments engaged in printing by one or more common processes, such as letterpress; lithography (including offset), gravure, or screen; and those establishments which perform services for the printing trade, such as bookbinding and platemaking. This major group also includes establishments engaged in publishing newspapers, books, and periodicals, regardless of whether or not they do their own printing.

Stone, Clay, Glass, and Concrete Products (SIC Major Group 32)

This major group includes establishments engaged in manufacturing flat glass and other glass products, cement, structural clay products, pottery, concrete and gypsum products, cut stone, abrasive and asbestos products, and other products from materials taken principally from the earth in the form of stone, clay, and sand.

Wholesale Trade (SIC Division F, Major Groups 50 and 51)

This major group includes establishments or places of business primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; to other wholesalers; or to government agencies (Federal and local); or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies. Importers selling merchandise at wholesale and exporters also are included in wholesale trade.

Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Nondurable Goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Retail Trade (SIC Division G, Major Group 52 through 59)

This division includes establishments engaged in selling merchandise for personal or household consumption and in rendering services incidental to the sale of the goods. Exceptions are necessitated by trade practices. For example, lumber yards and paint, glass, and wallpaper stores are included in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors. Establishments engaged in selling products to the general public from displayed merchandise, such as typewriters, stationery, or gasoline, are classified in retail trade even though such products may not be used for personal or household consumption. However, establishments that sell exclusively to business establishments, institutional and industrial users, or contractors are classified in wholesale trade.

Other important characteristics of retail trade establishments are that they are usually fixed places of business; they are engaged in activities to attract the general public to buy; they buy or receive as well as sell merchandise; they may process their products, although processing is incidental or subordinate to selling; and they are considered as retail in the trade. Not all of these characteristics need be present and some are modified by trade practices.

In general, retail establishments were classified according to the principal lines of commodities sold (groceries, hardware, etc.) or the usual trade designation (drug store, cigar store, etc.).

Kind-of-business classifications are not interchangeable with commodity classifications, most businesses sell several kinds of commodities. The kind-of-business code generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishments' business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the food stores classification excludes stores selling food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as food stores some of their receipts may be derived from the sale of nonfood products.

Building Materials, Hardware, Garden Supply, and Mobile Home Dealers (SIC Major Group 52)

This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint, glass, and wallpaper; hardware; nursery stock; lawn and garden supplies; and mobile homes.

General Merchandise Stores (SIC Major Group 53)

This major group includes retail stores that sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and homefurnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, and general stores. Establishments primarily engaged in selling used general merchandise are classified in industry group 593, those selling general merchandise by mail, vending machine, or direct selling are classified in industry group 596.

Food Stores (SIC Major Group 54)

This major group includes retail stores primarily engaged in selling food for home preparation and consumption. Establishments primarily engaged in selling prepared foods and drinks for consumption on the premises are classified in major group 58, and stores primarily engaged in selling packaged beers and liquors are classified in industry 5921.

Grocery stores (SIC 541)—Establishments primarily selling (1) a wide variety of canned or frozen foods such as vegetables, fruits, and soups; (2) packaged or bulk dry groceries, such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers; and (3) other processed foods and nonedible grocery items. These establishments often sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats. Establishments commonly known as supermarkets, food stores, and delicatessens are included if receipts from sales of groceries and food items for off-premise preparation and consumption are 50 percent or more of total sales.

Meat and fish (seafood) markets (SIC 542)—Establishments primarily engaged in the retail sale of fresh, frozen, or cured meats, fish, shellfish, and other seafoods. They may also sell poultry, dairy products, eggs, and other commodities. Meat markets may butcher animals on their own account, or they may buy from others. This industry includes freezer and locker meat provisioners. Food locker plants primarily engaged in renting locker space for the storage of food products for individual households are classified in industry 4222. Establishments primarily engaged in the retail sale of food via frozen food plans delivered to households or individuals are classified in SIC 5963.

Retail bakeries (SIC 546)—Establishments primarily engaged in the retail sale of bakery products. The products may be purchased from others or made on the premises. Establishments manufacturing bakery products for the trade are classified in Manufacturing, industry group 205 and those purchasing bakery products and selling them house to house are classified in SIC 5963.

Automotive Dealers (SIC Major Group 55, except 554)

This major group includes retail dealers selling new and used automobiles, boats, recreational and utility trailers, motorcycles, and mopeds; and dealers selling new automobile parts and accessories. It includes establishments dealing exclusively in used automobiles, but not establishments dealing exclusively in used parts (SIC 5015). Also included are automobile repair shops maintained by establishments engaged in the sale of new automobiles. Automotive distributors, the greater part of whose sales are to dealers or to institutional or industrial users, are classified in wholesale trade.

Motor vehicle dealers (new and used) (SIC 551)—Establishments primarily engaged in the sale of new automobiles or new and used automobiles. They usually have a service and parts department.

Auto and home supply stores (SIC 553)—Establishments primarily engaged in selling automobile tires, batteries, and accessories. They frequently sell household appliances, radios, television sets, sporting and recreational goods, toys, housewares, and hardware, no one of which accounts for over 49 percent of total sales.

Gasoline Service Stations (SIC Industry Group 554)

Establishments primarily selling gasoline and automotive lubricants. Usually these establishments also sell tires, batteries, and accessories, and perform minor repair work and services. Establishments called garages, but deriving more than half of their receipts from the sale of gasoline and automotive lubricants, are included.

Boat dealers (SIC 555)—Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft, including parts, accessories, marine supplies, and outboard motors.

Apparel and Accessory Stores (SIC Major Group 56)

Establishments in this major group are primarily engaged in selling clothing of all kinds and related articles for personal wear and adornment. Not included are establishments that meet the criteria for "Department stores" (SIC 5311) or "Miscellaneous general merchandise stores" (SIC 5399) even though most of their receipts are from the sale of apparel and apparel accessories.

Women's clothing stores (SIC 562)—Establishments primarily engaged in selling women's and girls' ready-to-wear apparel. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise group stores) account for 50 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of men's and boys' apparel, and (3) sales of dresses, skirts, slacks, coats, suits, and furs are two or more times greater than the sales of millinery, hosiery, and underwear, blouses, handbags, and other apparel and accessories.

Women's accessory and specialty stores (SIC 563)—Establishments primarily engaged in the retail sale of women's accessories and specialties, such as millinery, blouses, foundation garments, lingerie, hosiery, costume jewelry, gloves, handbags, and furs (including custom-made furs).

Children's and infants' wear stores (SIC 564)— Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishing, and accessories. They may specialize in either children's or infants' wear or sell a combination of children's and infants' wear.

Family clothing stores (SIC 565)—Establishments primarily selling clothing, furnishings, and accessories for men, women, and children, without specializing in any one line. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise group stores) account for 50 percent or more of their total sales, (2) sales of all women's and girls' apparel are not more than three times the sales of men's and boys' apparel, and (3) sales of men's and boys' apparel are not more than three times the sales of all women's and girls' apparel.

Shoe Stores (SIC 5661)—Establishments primarily engaged in the retail sale of men's, women's, and children's footwear, including athletic footwear. These establishments frequently carry accessory lines, such as hosiery, gloves, and handbags.

Home Furniture, Furnishings, and Equipment Stores (SIC Major Group 57)

This major group includes retail stores selling goods used for furnishing the home, such as furniture, floor coverings, and other household electrical and gas appliances. Establishments selling electrical and gas appliances are included in this group only if the major part of their sales consists of articles for home use. Dealers primarily engaged in selling antique and secondhand furniture are classified in SIC 593. Stores primarily engaged in selling merchandise but also providing an interior decorating service are classified according to the merchandise handled.

Eating and Drinking Places (SIC Major Group 58)

This major group includes retail establishments selling prepared food and drinks for consumption on the premises; it also includes lunch counters and refreshment stands selling prepared food and drinks for immediate consumption. Restaurants, lunch counters, and drinking places operated as a subordinate service facility by other establishments are not included in this industry unless they are operated as leased departments by outside operators. Thus, restaurants and coffee shops operated by hotels are classified in SIC major group 70, and those operated by department stores are classified in SIC major group 53.

Eating places (SIC 5812)—Establishments primarily engaged in the retail sale of prepared food and drinks for on-premise or immediate consumption. Caterers and industrial and institutional food services establishments also are included in this industry.

Drinking places (alcoholic beverages) (SIC 5813)—Establishments primarily engaged in the retail sale of alcoholic drinks such as beer, ale, wine, and liquor for consumption on the premises. The sale of food frequently accounts for a substantial portion of the receipts of these establishment.

Miscellaneous Retail
(SIC Major Group 59)

This major group includes retail establishments, not elsewhere classified. These establishments fall into the following categories: drug stores, liquor stores, used merchandise stores, miscellaneous shopping goods stores, nonstore retailers, fuel dealers, and miscellaneous retail stores, not elsewhere classified.

Services
(SIC Division I, Major Groups 70 through 79, except 702 and 704; Industries 472, 8111, 871, and 874)

This division includes establishments primarily engaged in rendering a wide variety of services to individuals, business and government establishments, and other organizations.

Arrangement of Passenger Transportation
(SIC Industry 472)

Establishments primarily engaged in furnishing travel information and acting as agents in arranging tours, transportation, rental cars, and lodging for travelers are classified in this industry. Tour operators primarily engaged in arranging and assembling tours for sale through travel agents or selling their own tours directly to travelers are also included in this industry. Establishments primarily engaged in arranging passenger transportation, such as ticket offices, not operated by transportation companies, for railroads, buses, ships, and airlines are classified as part of this industry.

Hotels, Rooming Houses, Camps, and Other Lodging Places
(SIC Major Group 70, except 702 and 704)

This major group includes commercial and noncommercial establishments engaged in furnishing lodging, or lodging and meals, and camping space and camping facilities.

Hotels and Motels (SIC 7011)—Commercial establishments, known to the public as hotels, motor hotels, motels, or tourist courts, primarily engaged in providing lodging, or lodging and meals, for the general public. Hotels which are operated by membership organizations and open to the general public are included in this industry. Hotels operated by organizations for their members only are classified in industry 7041. Apartment hotels are classified in real estate, industry 6513; rooming and boarding houses are classified in industry 7021; and sporting and recreational camps are classified in industry 7032.

Personal Services
(SIC Major Group 72)

This major group includes establishments primarily engaged in providing services generally to individuals, such as laundries; dry cleaning plants; portrait photographic studios; and beauty and barber shops. Included also are establishments operating as industrial launderers and those primarily engaged in providing linen supply services to commercial and business establishments.

Laundry, cleaning, and garment services (SIC 721)—Establishments primarily engaged in operating mechanical laundries or furnishing laundry services, linen supply houses and industrial launderers, diaper service establishments, self-service laundries, and dyeing plants.

Beauty shops (SIC 723)—Establishments primarily engaged in providing beauty services or both beauty and barber services. Beauty and cosmetology schools also are included. Beauty shop concessions (owned and operated by concessionaires) in hotels, department stores, etc., are classified in this industry and treated as separate establishments. However, beauty shops owned by and operated as part of other businesses (e.g., hotels, department stores) are considered part of the main establishment.

Barber shops (SIC 724)—Establishments primarily engaged in providing barber and men's hair styling services. Barber colleges also are included. Barber shop concessions (owned and operated by concessionaires) in hotels, department stores, etc., are classified in this industry and treated as separate establishments. However, barber shops owned by and operated as part of other businesses (e.g., hotels, department stores) are considered part of the main establishment.

Business Services
(SIC Major Group 73)

This major group includes establishments primarily engaged in rendering services, not elsewhere classified, to business establishments on a contract or fee basis, such as advertising, credit reporting, collection of claims, mailing, reproduction, stenographic, news syndicates, computer programming, photocopying, duplicating, data processing, services to buildings, and help supply services. Establishments primarily engaged in providing engineering, accounting, research, management, and related services are classified in major group 87. Establishments which provided specialized services closely allied to activities covered in other division are classified in such divisions.

Automotive Repair, Services, and Parking
(SIC Major Group 75)

This major group includes establishments primarily engaged in furnishing automotive repair, parking, rental, and other services to the general public. Similar facilities owned and operated by concerns for their own use and not available

to the general public are treated as auxiliary establishments of those concerns and are not included here. Automobile repair departments maintained by establishments engaged in the sale of new automobiles are classified in retail trade, as are gasoline service stations (where sales of merchandise (including fuel) exceed repair receipts). Automobile driving instructions is not included in the census.

Automotive rental and leasing, without drivers (SIC 751)—Establishments primarily engaged in daily or extended-term rental or leasing of passenger automobiles, trucks, truck tractors and trailers, and other automotive equipment without drivers. Establishments primarily engaged in finance leasing are not included in the census.

Automotive repair shops (SIC 753)—Establishments primarily engaged in the general repair of automotive vehicles; in the repair of automotive tops, bodies, and interiors; in repairing and retreading automotive tires; in automotive painting and refinishing; in automotive glass replacement; and in specialized automotive repair such as fuel service, brake relining, and exhaust system repair.

Miscellaneous Repair Services
(SIC Major Group 76)

This major group includes establishments primarily engaged in miscellaneous repair service. Repair departments of retail dealers or manufacturers are not included unless operated as separate establishments and reported as such. This group does not include some repair services, of which the more important are: repair to structures (classified in Construction); automotive repair services, classified in SIC major group 75; garment and shoe repair, classified in SIC major group 72; and computer maintenance repair services, classified in SIC major group 73. Excluded are ship and boat and railroad repair shops, which are classified in manufacturing.

Electrical repair shops (SIC 762)—Establishments primarily engaged in servicing and repairing radios, televisions, phonographs, high fidelity (hi-fi) or stereophonic equipment, and tape recorders. Included also are establishments engaged in installing and repairing television; amateur and citizens' band antennas; installing and servicing radio transmitting and receiving equipment in home offices, small boats, automobiles, or other vehicles; servicing and repairing household and commercial refrigerators, and air-conditioning and refrigeration equipment; or primarily engaged in repairing electrical and electronic equipment not elsewhere classified, such as electrical household appliances and electrical and electronic industrial equipment. This industry does not include establishments primarily engaged in the installation, repair, or maintenance of radio and television broadcasting equipment (as distinguished from low-powered business, amateur, and personal radio communication equipment); industrial or commercial electronic devices such as diathermy, x-ray, heat-treating, and welding equipment; electronic computers and similar devices. Establishments primarily engaged in servicing and repairing gas refrigeration equipment are classified in SIC 7699.

Motion Pictures and Amusement and Recreation Services
(SIC Major Group 78 and 79)

These major groups include establishments primarily engaged in providing amusement, recreation, or entertainment, including producing and distributing motion pictures, exhibiting motion pictures in commercially operated theaters, and furnishing services to the motion picture industry. The term "motion pictures" includes similar production for television or other media using film tape or other means.

Legal Services
(SIC Industry 8111)

Establishments, the head or heads of which are members of the bar, engaged in offering legal advice or services.

Museums, Art Galleries, and Botanical and Zoological Gardens
(SIC Industry 84)

This major group includes museums, art galleries, arboreta, and botanical and zoological gardens. These establishments are often of historical, educational, or cultural interest.

Engineering, Architectural, and Surveying Services
(SIC Industry 871)

Establishments primarily performing professional services in the fields of architecture, engineering, and land surveying. Graphic arts and related design are classified in SIC 7336; drafting services and systems engineering or design (not computer related) in SIC 7389; and computer related systems engineering or design in SIC 737. Establishments primarily engaged in construction contracting are classified in construction. Landscape architects are classified in agricultural services and are not included in the census.

Management and Public Relations Services
(SIC Industry 874)

Establishments primarily engaged in furnishing general or specialized management services on a day to day basis and on a contract or fee basis. Also included in this industry are the management consulting services, the public relations services, the facilities support management services and other business consulting services.

APPENDIX B.
Report Forms

FORM OA-9862 (1987) — U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS

OMB APPROVAL NO. 0607-0880: EXPIRES 09/89

LISTING BOOK

Geographic code 051	SIC code 070	ED No. 073	Page No. 074

A. Physical location (number and street)

1a. What is the name of this business?

b. Who is the owner?

c. What is the telephone number here? 330

d. What is the mailing address of this business?

NUMBER AND STREET

CITY OR TOWN | ZIP CODE

2. Was this business in operation at any time during 1987? 001

1 ☐ Yes 2 ☐ No — *END INTERVIEW*

3. Which of the following best describes this business? Is it a — 003

1 ☐ Individual proprietorship?
2 ☐ Partnership?
8 ☐ Corporation?
5 ☐ Government? **or**
9 ☐ Other? — *Please specify* ↘

4. Please describe the main business performed in 1987. (Example, a restaurant) ↘

5. Was most of your business in 1987 from — 004

1 ☐ Sales at **retail** to the general public? (household consumers and individuals)
2 ☐ Providing **services** such as personal services, business or repair services, or recreation services?
3 ☐ **Wholesaling?**
4 ☐ **Manufacturing** a product?
5 ☐ **Construction** work? **or**
6 ☐ Other activity? — *Describe* ↘

6. To whom did you sell most of your products or services? 005

1 ☐ To the general public
2 ☐ To retail stores
3 ☐ To wholesalers
4 ☐ To construction contractors
5 ☐ To institutional, industrial, commercial, professional, government, and farm users, **or**
6 ☐ Other groups — *Please specify* ↘

7a. How many proprietors and partners worked 15 or more hours during the week which included March 12, 1987? — Number 038

b. How many unpaid family members worked 15 or more hours during the week which included March 12, 1987? — Number 036

c. How many employees (full-time and part-time) were on your payroll during the pay period which included March 12, 1987? — Number 032

8. What was the total ANNUAL payroll for 1987? Include wages and salaries of all full-time and part-time employees. — Mil. | Thou. | Dol. 030

9. What was the total payroll for the period January through March of 1987? — Mil. | Thou. | Dol. 031

10. What were the total sales and receipts of this business for the year of 1987? — Mil. | Thou. | Dol. 010

11. What were the sources of sales or receipts in the past year? Please give the approximate amount of each in percentages. (Example: a gasoline station — gasoline 50%, repair work 30%, and sales of parts 20%)

Source	Percentage of receipts
	%
	%
	%
Total	**100** %

12. Do you have an Employer Identification Number? (It would be used to report Social Security withholding in 1987 on Form 941SS.) 094

1 ☐ Yes — **What is the number?** → 095 ☐☐☐-☐☐☐☐☐☐☐
2 ☐ No
3 ☐ Don't know

Comments

CENSUS USE ONLY	Unit No.	Item code	Unit No.	Item code

Date form left | Date picked up

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS
FORM

OA-9863

1987 ECONOMIC CENSUSES

GUAM — GENERAL SCHEDULE

OMB APPROVAL NO. 0607-0580; EXPIRES 05/89

NOTICE — Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are **immune from legal process.**

The data reported on this form should only cover the establishment shown on the address label. However, if more than one establishment (location) was operated under the same Employer Identification Number in 1987, consolidate data for all such locations in items 5 and 6. In item 2, enter the location of the MAIN establishment. In item 11c, provide information separately for each location, INCLUDING the main establishment.

PLEASE READ ALL ACCOMPANYING INSTRUCTIONS

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

OA-9863

Please correct errors in name, address, and ZIP code. ENTER street and number if not shown.

Item 1 — EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1987 Employer's Quarterly Federal Tax Return, Treasury Form 941SS?

084 1 ☐ YES
2 ☐ NO — *Enter current EI Number* →

085 *(9 digits)* ☐☐☐–☐☐☐☐☐☐

Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT

a. If location cannot be described by number and street name, give as much information as possible such as name of shopping center, street intersection, highway number or distance from nearest town, etc.

NUMBER AND STREET

b. In what election district is this business establishment PHYSICALLY located? 051 ELECTION DISTRICT

Item 3 — OPERATIONAL STATUS

a. How many months during 1987 did this firm or organization actively operate this establishment? — Number of months: 002

b. Mark (X) the **ONE** box which best describes this establishment at the end of 1987.

091 *Figures only*

	Month	Day	Year
001 1 ☐ In operation			
2 ☐ Temporarily or seasonally inactive			
3 ☐ Ceased operation — *Give date* →			
4 ☐ Sold or leased to another operator — *Give date at right AND enter name, etc., below* →			

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY | STATE | ZIP CODE

ITEM 4 — ORGANIZATIONAL STATUS — *Mark (X) the ONE box which best describes this establishment during 1987.*

003 1 ☐ Individual proprietorship
2 ☐ Partnership
5 ☐ Government — *Specify* _____
6 ☐ Corporation
9 ☐ Other — *Specify* _____

HOW TO REPORT DOLLAR FIGURES — Value figures may be reported in dollars or rounded to thousands. **Example:** If a figure is $1,125,628, report either

	Millions (000)	Thousands (000)	Dollars (000)
• *Preferred*	1	126	
Acceptable	1	125	628

Item 5 — DOLLAR VOLUME OF BUSINESS IN 1987

Sales of merchandise and other operating receipts

	Mil.	Thou.	Dol.
010			

Item 6 — PAYROLL AND EMPLOYMENT

	Mil.	Thou.	Dol.
a. **Payroll in 1987, before deductions**			
(1) Total **ANNUAL** payroll — 030			
(2) **FIRST QUARTER** payroll — 031			

	Number
b. **Employment in 1987**	
Number of paid employees for the pay period which included March 12, 1987. (Include both full- and part-time employees.) — 032	
c. **Proprietors and partners** — Number of proprietors and partners of an unincorporated business who worked 15 or more hours during the week which included March 12, 1987. — 036	
d. **Unpaid family workers** — Number of unpaid family members who worked 15 or more hours during the week which included March 12, 1987. — 039	

Item 7 — SOURCE OF SALES OR RECEIPTS

a. Of the total dollar volume of business, what percent was for products manufactured by you at this location? — Percent: ____ %

b. List below the principal lines of merchandise sold, construction work done, products produced or services provided, and indicate the approximate percentage each was of the total dollar volume of business in 1987 (e.g., gasoline 85%, auto repairs 10%, oil 5%).

Source	Percent
	%
	%
	%
	%
	%
	%
	%

PENALTY FOR FAILURE TO REPORT

CONTINUE ON PAGE 2 →

Item 8 — BUSINESS OR ACTIVITY

*Mark (X) the **ONE** box which best describes the **PRINCIPAL** activity of this establishment in 1987.*

070

010000 ☐ **AGRICULTURAL PRODUCTION OR SERVICE**

100000 ☐ **MINERALS EXTRACTION**

CONSTRUCTION

150000 ☐ Building construction — General contractor
160000 ☐ Heavy construction contractor
170000 ☐ Special trade contractor (electricians, carpenters, painters, etc.)

999900 ☐ **MANUFACTURING**

400000 ☐ **MOTOR CARRIER**

WHOLESALE TRADE

999900 ☐ Merchant wholesaler
999900 ☐ Agent or broker
999900 ☐ Other type of wholesaler — *Specify type* ↘

RETAIL TRADE

553100 ☐ Automobile parts store
581300 ☐ Bar or tavern
544100 ☐ Candy store
581100 ☐ Clothing store, men's and boys'
582100 ☐ Clothing store, women's ready-to-wear
591200 ☐ Drug store (prescriptions filled)
565100 ☐ Family clothing store
571200 ☐ Furniture store
554100 ☐ Gasoline service station
594700 ☐ Gift shop
541110 ☐ Grocery store
525100 ☐ Hardware store
594400 ☐ Jewelry store
592100 ☐ Liquor store
542000 ☐ Meat and fish market
581200 ☐ Restaurant
566100 ☐ Shoe store
594700 ☐ Souvenir shop
543100 ☐ Vegetable market
999900 ☐ Other kind of retail business — *Specify type* ↘

FINANCE, INSURANCE, AND REAL ESTATE

641100 ☐ Insurance agents, brokers, or related services
614500 ☐ Licensed small loan lenders
651300 ☐ Owner-operator of apartment building(s)
653100 ☐ Real estate agent and manager
651500 ☐ Residential mobile home site
655200 ☐ Subdividers and developers, except cemeteries
999900 / 753910 ☐ Other kind of finance, insurance, or real estate — *Specify type* ↘

SERVICES AND OTHER BUSINESS ACTIVITIES

753010 ☐ Automotive body shop
☐ Automotive muffler shop
753020 ☐ Automotive paint shop
753990 ☐ Automotive repair shop, general
753930 ☐ Automotive transmission repair shop
724100 ☐ Barber shop
723100 ☐ Beauty shop
739200 ☐ Business consultant
721500 ☐ Coin-operated laundries
802100 ☐ Dentist's office, including orthodontist
726100 ☐ Funeral services
811100 ☐ Legal services, including legal aid
801100 ☐ Medical doctor's office
881100 ☐ Private household (domestic help, e.g., cooks, etc.)
762200 ☐ Radio and television repair shop
762300 ☐ Refrigeration and air conditioning service
762900 ☐ Other electrical and electronic repair shop

999900 ☐ **OTHER BUSINESS OR ACTIVITY** — *Specify type* ↘

Census use only

Item 9 — CLASS OF CUSTOMER

To whom do you sell most of your products or provide your services?

310
1 ☐ To the general public (household consumers and individuals)
2 ☐ To retail or wholesale establishments
3 ☐ To construction contractors
4 ☐ To institutional, industrial, commercial, professional, government, and farm users
5 ☐ Other customers — *Specify* ↘

Item 10 — If "Manufacturing" is marked in item 8, list the primary materials consumed in producing the manufactured products.

Item 11 — OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION

Refer to instructions for definitions of ownership and control. If more space is needed, continue in item 12.

a. Is this company owned or controlled by another company?

097 1 ☐ YES → 2 ☐ NO

ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE

092

EI No. (9 digits)

b. Does this company own or control any other company or companies?

098 1 ☐ YES → 2 ☐ NO

ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE

093

EI No. (9 digits)

c. How many establishments were operated under the EI Number shown in the address label (or as corrected in item 1) **at the end** of 1987? → Number 079

If more than one, provide the **physical location** address and other information indicated below for each establishment. Continue with same format in item 12 (or attach a separate sheet) if necessary.

	NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou	Dol.
1		Sales 081			
	KIND-OF-BUSINESS DESCRIPTION	Annual payroll			
		Census use			
2	NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.
		Sales 082			
	KIND-OF-BUSINESS DESCRIPTION	Annual payroll			
		Census use			

Item 12 — REMARKS — Please use this space for any explanations that may be essential in understanding your reported data.

Item 13 — CERTIFICATION — This report is substantially accurate and has been prepared in accordance with instructions.

Period covered by this report →	FROM: Mo.	Year	TO: Mo.	Year

Name of person to contact regarding this report — *Print or type*

Telephone →	329 Area code	330 Number	Extension

Signature of authorized person | Date

FORM DA-9883

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

FORM
OA-9865

1987 ECONOMIC CENSUSES

GUAM — HOTELS, MOTELS, AND OTHER LODGING PLACES

OMB APPROVAL NO. 0607-0590; EXPIRES 08/88

NOTICE — Response to this inquiry is required by law (title 13, U.S. Code). By the same law, your report to the Census Bureau is confidential. It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files are **immune from legal process.**

The data reported on this form should only cover the establishment shown on the address label. However, if more than one establishment (location) was operated under the same Employer Identification Number in 1987, consolidate data for all such locations in Items 5 and 6. In item 2, enter the location of the MAIN establishment. In item 11c, provide information separately for each location, INCLUDING the main establishment.

NOTE — Please read the accompanying instructions before answering the questions. If book figures are not available, reasonable estimates are acceptable.

In correspondence pertaining to this report, please refer to the Census File Number (CFN)

Employer Identification (EI) Number

OA-9865

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

Item 1 — EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1987 Employer's Quarterly Federal Tax Return, Treasury Form 941SS?

084 1 ☐ YES

2 ☐ NO — *Enter current EI Number* → 085 *(9 digits)*

Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT

a. PHYSICAL LOCATION

If location cannot be described by street name and number, give as much information as possible such as name of shopping center, street intersection, highway number or distance from nearest town, etc.

NUMBER AND STREET

b. In what election district is this business establishment PHYSICALLY located?

051 ELECTION DISTRICT

Item 3 — OPERATIONAL STATUS

a. How many months during 1987 did this firm or organization actively operate this establishment?

Number of months: 052

b. Mark (X) the ONE box which best describes this establishment at the end of 1987.

001 1 ☐ In operation

2 ☐ Temporarily or seasonally inactive

3 ☐ Ceased operation — *Give date* →

4 ☐ Sold or leased to another operator — *Give date at right* → *AND enter name, etc., below*

091 *Figures only*

Month	Day	Year

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY | STATE | ZIP CODE

Item 4 — ORGANIZATIONAL STATUS

*Mark (X) the **ONE** box which best describes this establishment during 1987.*

003 1 ☐ Individual proprietorship

2 ☐ Partnership

3 ☐ Cooperative association

4 ☐ Government — *Specify*

5 ☐ Corporation (Do not mark if any form of cooperative association.)

6 ☐ Other — *Specify*

HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands.

Example: If a figure is $1,126,628, report either → • *PREFERRED* / *Acceptable*

	Mil. (000)	Thou. (000)	Dol. (000)
•	1	126	
	1	127	

Item 5 — DOLLAR VOLUME OF BUSINESS IN 1987

		Mil.	Thou.	Dol.
TOTAL receipts from services provided and sales of merchandise	010			

Item 6 — PAYROLL AND EMPLOYMENT

		Mil.	Thou.	Dol.
a. Payroll in 1987, before deductions				
(1) Total ANNUAL payroll	030			
(2) FIRST QUARTER payroll	031			
b. Employment in 1987		Number		
Number of paid employees for the pay period which included March 12, 1987. (Include both full- and part-time employees.)	032			
c. Proprietors and partners				
Number of proprietors and partners of an unincorporated business who worked 15 or more hours during the week which included March 12, 1987.	038			
d. Unpaid family workers				
Number of unpaid family members who worked 15 or more hours during the week which included March 12, 1987.	039			

Item 7 — KIND OF BUSINESS OR ACTIVITY

*Mark (X) the **ONE** box which best describes the activity that accounted for this establishment's MAJOR portion of receipts in 1987.*

070

Hotels, motels, and guest houses

Hotel with 15 or more guestrooms	☐	701111
Hotel with less than 15 guestrooms	☐	701121
Recreational hotel	☐	701141
Motel	☐	701131
Tourist court	☐	701133
Organization hotel or lodging house, with rooms open to the general public	☐	701113

Complete all items

Other lodging places

Children's camp (except day camp)	☐	703203
Sporting or recreational camp — *Describe*	☐	703301
Trailering park and campground for transients	☐	703301
Residential mobile home park	☐	851500
Children's day camp	☐	799999

SKIP to Item 11

Other kinds of activity or operation

Restaurant, including —

Hotel with 15 or more guestrooms	☐	701114
Motel with 15 or more guestrooms	☐	701132
Less than 15 guestrooms (or none)	☐	881200
Other kind of activity — *Describe*	☐	999999

Complete all items

SKIP to Item 11

PENALTY FOR FAILURE TO REPORT

CONTINUE ON PAGE 2 →

Item 8 — SOURCES OF RECEIPTS

Receipts may be reported either in dollar figures (see example on page 1) or as a percent (in whole percents) of the total — see example →

Please do NOT combine data for two or more detail lines. Estimates are acceptable.

Report in 8a receipts from guests for use of facilities operated by this establishment at this location. Exclude all sales, occupancy, or other taxes collected from customers. Neither the total of nor this establishment's share of the receipts from coin-operated machines operated by others on these premises is to be included in 8a; include the latter amount on line 8b. If other owners conduct business operations on these premises, include rental receipts from these businesses on line 8b.

Line a(1) — Report receipts from guestroom and unit rentals including those used for business purposes. Report rentals of public rooms on line a(6) and store rentals on line 8b.

Lines a(1) and a(2) — Establishments which include meals as part of their rates should estimate the data on lines a(1) and a(2) if book records are not kept.

Line a(6) — Report receipts from public room rentals and also receipts from guests for laundering, valet, checking, repairs, telephone, parking, and other services.

Line b — Report rentals and commission receipts from operators of leased departments, concessions, stores, and other rentals at this location not included in 8a. Also include here THIS ESTABLISHMENT'S SHARE of the receipts of coin-operated machines operated by OTHERS on these premises.

HOW TO REPORT PERCENTS

If figure is **38.76%** of total receipts:
- **Report whole percents** → 39
- **Not acceptable** → 38.76

	Census use	Mil.	Thou.	Dol.	Percent
a. Receipts from customers					
(1) Guestroom or unit rentals (121)	400				401
(2) Sales of meals and nonalcoholic beverages (122)	402				403
(3) Sales of alcoholic beverages (liquor, wine, and beer consumption on premises) (123)	404				405
(4) Sales of packaged liquor, wine, or beer (124)	406				407
(5) Sales of other merchandise (478)	408				409
(6) All other receipts from customers — *Describe in item 12 if this is largest source of receipts.* (489)	410				411
(7) TOTAL — Should equal Item 9 → (450)	412				413 100%
b. Receipts from other sources	693				

Were any receipts other than from customers received by this establishment in its business operation? 693 1 ☐ YES → 2 ☐ NO

Item 9 — CHARACTERISTICS OF OPERATION

*Mark (X) the **ONE** box which best describes the business covered by this report.*

534
- Own the lodging business ..... 1 ☐
- Supply management AND nonmanagement personnel, but do not own the lodging business ..... 2 ☐
- Own the lodging property (land or building), but neither own the business nor supply it with personnel ..... 3 ☐
- Supply management services only ..... 4 ☐
- Other — Specify → 5 ☐

Item 10 — NUMBER AND TYPE OF ACCOMMODATIONS DECEMBER 31, 1987

The number of guestrooms, units, or quarters consists of the number which can be rented as single units. Suites of rooms which cannot be subdivided should be counted as a single unit.

	Number as of December 31, 1987
a. Number of rooms, units, or quarters, by type	595
(1) Primarily rented as transient guestrooms or units	596
(2) Primarily rented as residential quarters or units (occupied as one's primary residence)	597
(3) TOTAL — Sum of lines (1) and (2) →	

b. Were guestroom or unit rental receipts (item 8a(1) above) primarily (more than one-half) from transient guests? 598 1 ☐ YES 2 ☐ NO

Item 11 — OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION

a. Is this company owned or controlled by another company? 087 1 ☐ YES → 2 ☐ NO

ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE

EI Number (9 digits) → 092

b. Does this company own or control any other company or companies? 088 1 ☐ YES → 2 ☐ NO

ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE

EI Number (9 digits) → 093

c. How many establishments were operated under the EI Number shown in the address label (or as corrected in item 1) **at the end** of 1987? → Number 079

If more than one, provide the **physical location** address and other information indicated below for each establishment. Continue with same format in item 12 (or attach a separate sheet) if necessary.

	NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.
1		Receipts 081			
	KIND-OF-BUSINESS DESCRIPTION	Annual payroll			
		Census use			
2	NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.
		Receipts 082			
	KIND-OF-BUSINESS DESCRIPTION	Annual payroll			
		Census use			

Item 12 — REMARKS — *Please use this space for any explanations that may be essential in understanding your reported data.*

Item 13 — CERTIFICATION — This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report — *Print or type*	Period covered by this report →	FROM: Mo.	Year	TO: Mo.	Year
Telephone → 339 Area code 340 Number	Extension	Signature of authorized person		Date	

FORM CA-5001

*U.S. GOVERNMENT PRINTING OFFICE:1989-240-959:00029

PUBLICATION PROGRAM

1987 ECONOMIC CENSUSES OF OUTLYING AREAS

Publications of the 1987 Economic Censuses of the Outlying Areas containing data on construction, manufacturing, retail trade, wholesale trade, and service establishments are described below.

Printed Reports

Puerto Rico—4 reports
(OA87-E-1 to 4)

Retail Trade, Wholesale Trade, and Service Industries

Geographic Area Statistics (OA87-E-1)—The area report presents data by varied kind-of-business detail on number of establishments, sales or receipts, payroll, employment, proprietors and partners working, and unpaid family workers. Data are presented for Puerto Rico, metropolitan areas, commercial regions, and municipios. Data for inventories and operating expenses are included for wholesale.

Subject Statistics (OA87-E-2)—The subject report is published in two parts. Part 1 presents data by sales (or receipts) size, employment size, legal form of organization, type of firm, and corporate ownership. Part 2 presents selected data for the three trade areas. Retail trade data include total and selling floor space for selected kinds of business; merchandise line sales by kind of business; and class of customer. Wholesale trade data on inventories, operating expenses, class of customer, commodity line sales, and employment by principle activity are presented by kind of business. Data for hotels and motels by type of receipts and number of rooms are published for service industries.

Construction Industries

Construction Industries (OA87-E-3)—This report presents summary, industry, and geographic area statistics. The industry chapter presents 1987 data for industries on the number of construction establishments; receipts; employment; proprietors and partners working; unpaid family workers; payroll; fringe benefits; hours worked; payments to subcontractors; payments for materials, components, and supplies; payments for power, fuels, and lubricants; payments for selected purchased services; payments for rental of machinery, equipment, and structures; value added; and capital expenditures during the year. Selected data are shown for selected industries by geographic location of establishments and by legal form of organization. Data also are provided for establishments by employment size.

Manufactures

Manufactures (OA87-E-4)—This report includes data on the number of establishments, employment, proprietors and partners working, unpaid family workers, payroll, value of shipments, value added by manufactures, class of customer, inventories, cost of materials, capital expenditures, products, and country of destination. Statistics are shown by industry and geographic area.

Virgin Islands of the United States—1 report
(OA87-E-5)

This report presents data by kind of business for construction industries, manufactures, retail trade, wholesale trade, and service industries. In addition to data for the Virgin Islands as a whole, data are presented for St. Thomas and St. John (combined to prevent disclosure problems), St. Croix, and the three towns.

Guam—1 report
(OA87-E-6)

This report presents data by kind of business for construction industries, manufactures, retail trade, wholesale trade, and service industries. Tables present data for Guam by election district.

Northern Mariana Islands—1 report
(OA87-E-7)

This report presents data by kind of business for construction industries, manufactures, retail trade, wholesale trade, and service industries. Tables present data for the four municipalities.

Microfiche

Each of the above reports is also available on microfiche. Microfiche order forms for the specific reports may be obtained from any Department of Commerce district office or from Customer Services Branch, Data User Services Division, Bureau of the Census, Washington, DC 20233.

No clothbound final report volumes or computer tapes are issued for the 1987 Economic Censuses of Outlying Areas.

OTHER ECONOMIC CENSUSES REPORTS

Data on retail trade, wholesale trade, service industries, construction industries, manufactures, mineral industries, enterprise statistics, minority-owned businesses, women-owned businesses, and transportation in the United States also are issued as part of the 1987 Economic Censuses. All published reports are sold by the Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Appropriate announcements and order forms describing these reports are available free of charge from Customer Services Branch, Data User Services Division, Bureau of the Census, Washington, DC 20233.

OA87-E-6 Guam